

Contractors and Pricing

Contract - 51370

12 Passenger Vans - Chevrolet Express Van - Page 2

Compact Sport Utility/Crossover Vehicle - Chevrolet Equinox - Page 4

Contractor: **Cable Dahmer Automotive LLC**
3731 SW TOPEKA BLVD.
TOPEKA, KS 66609-1229
Vendor ID: 0000047093
FEIN: 48-0672936
Local Telephone: 785-266-5151
Cellular Telephone: 785-249-6370
Fax: 785-861-1252
Contact Person: Calvin Henry, Fleet Manager
E-Mail: chenry@edbozarth.com

Contract - 45521

Full-Size Sport Utility Vehicle 8 Passenger - Ford Expedition - Page 6

Contractor: **Shawnee F LLC**
DBA Shawnee Mission Ford Inc.
11501 SHAWNEE MISSION PARKWAY
SHAWNEE, KS 66203-3359
Vendor ID: 0000526628
FEIN: 81-3506339
Local Telephone: 913-248-2287
Fax: 913-631-7325
Contact Person: Jay Cooper, Government Fleet Sales
E-Mail: jay.cooper@shwneemissionford.com

Contract - 45522

15 Passenger Van - Chevrolet Express Passenger Van - Page 3

Midsize Sport Utility/Crossover Vehicle - Chevrolet Traverse- Page 5

Contractor: **Don Hattan Chevrolet, Inc.**
PO BOX 4659
WICHITA, KS 67204
Vendor ID: 0000047075
FEIN: 48-0670923
Contact Person: Kenny Sweet
Email: ksweet@donhattanchevrolet.com
Local Telephone: 316-744-1275
Fax: 316-744-7607

12 Passenger Van

Contractor:

Cable Dahmer Automotive LLC

Contract: 51370

	UNIT PRICE
Base Vehicle to comply with the current State of Kansas Specifications for Full-size Passenger Type 12 Passenger and to include power locks, power windows, DC power outlet	\$24,720.00

MANUFACTURER: Chevrolet

MODEL CG23405

STANDARD EQUIPMENT:

Alternator	605 AMPS
Battery	600 CCA
Fuel Tank Capacity	31 GALS
Tire Size	LT245/75R16E
Engine Size	4.3 L

OPTIONS	MFG. CODE NUMBER	UNIT PRICE
Cruise Control and Tilt steering wheel	ZQ3	\$354.00
Rear window defroster	C49	\$140.00
Extra set of Ignition/Door keys (3 sets total)	DA/Key	\$41.00
Sliding side passenger door	YA2	\$135.00
Rear AC and heat	C69/C36	\$929.00
Trailer Tow Package	Z8L	\$252.00
6.6L V8 Engine	6.6 L	\$1,527.00

DELIVERY COSTS CITY	UNIT PRICE PER VEHICLE
Manhattan	\$95.70
Hays	\$338.25
Topeka	no charge
All other locations:	\$1.65 per mile per vehicle
Alternative pricing for multiple vehicle delivery to the same location: Four (4) or more vehicles	\$1.55 per mile per vehicle

SHIPPING LOCATION POINT: Topeka, Kansas

EXTERIOR COLORS AVAILABLE: White, Black, Silver

BASIS FOR PRICING OF NON-SPECIFIED FACTORY OPTIONS: INVOICE LESS 1%

STANDARD WARRANTIES: TOTAL VEHICLE 36,000 MILES / 36MONTHS
POWERTRAIN 100,000 MILES / 60MONTHS

15 Passenger Van

Contractor: **Don Hattan Chevrolet**

Contract: **45522**

UNIT PRICE

Base Vehicle to comply with State of Kansas Specifications for Full-size Passenger Type Vans (15 Passenger) and to include cruise control and tilt steering wheel, DC power outlet, rear AC and heat, StabiliTrak, daytime running lamps, tire pressure system

\$27,336.00

MANUFACTURER: Chevrolet

MODEL Express Passenger (CG33706)

STANDARD EQUIPMENT:

Alternator 150 AMPS

Battery 600 CCA

Fuel Tank Capacity 31 GALS

Tire Size 245/75/R16E

Engine Size 4.3 L

OPTIONS	MFG. CODE NUMBER	UNIT PRICE
Power locks and windows	R85	\$100.00
Extra set of Ignition/Door keys (3 sets total)	5H1	\$45.00
Sliding side passenger door	YA2	\$155.00
6.0 L E-85 compatible engine	6.0 L	\$905.45

DELIVERY COSTS

CITY	UNIT PRICE PER VEHICLE
Topeka	\$170.00
All other locations:	\$1.25 per mile per vehicle

SHIPPING LOCATION POINT: Wichita, Kansas

EXTERIOR COLORS AVAILABLE: White, black, silver and gray

BASIS FOR PRICING OF NON-SPECIFIED FACTORY OPTIONS:

INVOICE

STANDARD WARRANTIES: TOTAL VEHICLE 36,000 MILES / 36 MONTHS
POWERTRAIN 100,000 MILES / 60 MONTHS

Compact Sport Utility / Crossover Vehicle

Contractor: **Cable Dahmer Automotive LLC**

Contract: 51370

UNIT PRICE

Base Vehicle to comply with State of Kansas Specifications for Compact Sport Utility/Crossover Vehicle with two-wheel drive and to include cruise control, power windows and locks, rear window defroster

\$19,987.00

MANUFACTURER: Chevrolet

MODEL Equinox (FWD)

STANDARD EQUIPMENT:

Alternator 150 AMPS

Battery 500 CCA

Fuel Tank Capacity 14.9 GALS

Tire Size 225/65/R17

Engine Size 1.5 L Turbo

DELIVERY COSTS
CITY

UNIT PRICE PER VEHICLE

Topeka no charge

All other locations: \$1.45 per mile per vehicle

Alternative Pricing for Multiple Vehicle Delivery to the same location:
Four (4) or more vehicles \$1.35 per mile per vehicle

SHIPPING LOCATION POINT: Topeka, Kansas

EXTERIOR COLORS AVAILABLE: White, silver, gray, black, sandy ridge, storm blue,

BASIS FOR PRICING OF NON-SPECIFIED FACTORY OPTIONS:

INVOICE

STANDARD WARRANTIES: TOTAL VEHICLE 36,000 MILES / 36 MONTHS
POWERTRAIN 100,000 MILES / 60 MONTHS

Midsize Sport Utility / Crossover Vehicle

Contractor: **Don Hattan Chevrolet**

Contract: **45522**

UNIT PRICE

Base Vehicle to comply with State of Kansas Specifications for Midsize Sport Utility/Crossover Vehicle with two-wheel drive and to include cruise control, tilt steering wheel, traction control, power windows and locks, rear window defroster, 7 passenger Capacity, rear AC & heat, full size spare tire and wheel, DC power outlet, Mylink radio with Bluetooth, rear vision camera

\$24,069.75

MANUFACTURER: Chevrolet
MODEL: Traverse LS
EPA MILEAGE: COMBINED 21 MPG

STANDARD EQUIPMENT:

Alternator 170 AMPS
Battery 500 CCA
Fuel Tank Capacity 19.4 GALS
Tire Size 255/65/R18
Engine Size 3.6 L

OPTIONS	MFG. CODE NUMBER	UNIT PRICE
Power driver seat	ILS	\$800.00
4 wheel or All wheel drive	INV56	\$1,900.00
Extra set of Ignition/Door keys (3 sets total)	DLR	\$150.00
Trailer Package	DLR	\$425.00

DELIVERY COSTS

CITY	UNIT PRICE PER VEHICLE
Salina	\$90.00
Lawrence	\$160.00
All other locations	\$1.00 per mile per vehicle

SHIPPING LOCATION POINT: Wichita, Kansas

EXTERIOR COLORS AVAILABLE: White, Silver, Black

BASIS FOR PRICING OF NON-SPECIFIED FACTORY OPTIONS:

INVOICE

STANDARD WARRANTIES: TOTAL VEHICLE: 36,000 MILES / 36MONTHS
POWERTRAIN: 100,000 MILES / 60 MONTHS

Full-Size Sport Utility Vehicle—8 Passenger

Contractor: **Shawnee Mission Ford**

Contract: **45521**

UNIT PRICE

Base Vehicle to comply with State of Kansas Specifications for Full-size Sport Utility Vehicle to include E-85 compatible engine two-wheel drive, rear vinyl seats, traction control, side impact air bag, rear AC and heat, deep tinted glass, trailer package, DC power outlet, power locks, mirrors, windows, SYNC, rear defroster, AM FM CD, rear view camera, ABS, cruise control, outside temperature display **\$36,796.00**

MANUFACTURER: Ford
 MODEL Expedition XL EL SSV 4X2
 EPA PASSENGER VOLUME INDEX: 172 CU. FT.
 EPA MILEAGE: Gasoline, COMBINED 19 MPG

STANDARD EQUIPMENT:

Alternator 150 AMPS
 Battery 675 CCA
 Fuel Tank Capacity 28 GALS
 Tire Size 265/70R17 OWL AT
 Engine Size 3.5 L V-6

OPTIONS	MFG. CODE NUMBER	UNIT PRICE
Cloth Seats	21B	\$104.00
4-wheel drive	K1G	\$2,800.00
Extra set of Ignition/Door Keys (3 sets total)	D1	\$160.00

NO DELIVERY COST

SHIPPING LOCATION POINT: Shawnee Kansas
 EXTERIOR COLORS AVAILABLE: Silver spruce, stone gray blue, magnetic, race red, agate black, ingot silver

BASIS FOR PRICING OF NON-SPECIFIED FACTORY OPTIONS: INVOICE

STANDARD WARRANTIES: TOTAL VEHICLE: 36,000 MILES / 36 MONTHS
 POWERTRAIN 60,000 MILES / 60 MONTHS

ADDITIONAL COST PER VEHICLE FOR A 5 YEAR OR 100,000 MILES FULL POWERTRAIN WARRANTY:
 \$785.00 4x2 / \$845.00 4x4

PRICING FOR OTHER EXTENDED WARRANTIES: \$100.00 over dealer cost

Special Provisions

1. Contract Period:

Date of Award through August 31, 2020 or until orders are no longer accepted by the manufacturer.

2. Contract Renewal:

The contract may be renewed for additional model years by mutual consent of both parties under the same terms and conditions.

3. Open-Ended Contract:

This is an open-ended contract between a vendor and the State to furnish an undetermined quantity of a good or service in a given period of time.

4. Prices:

Prices shall remain firm for the entire contract period and subsequent renewals. Prices shall be net delivered, including all trade, quantity and cash discounts. Any price reductions available during the contract period shall be offered to the State of Kansas. Failure to provide available price reductions may result in termination of the contract for cause.

Contract Price:

Statewide contracts are awarded by Procurement and Contracts to take advantage of volume discount pricing for goods and services that have a recurring demand from one or more agencies. However, if a state agency locates a vendor that can provide the identical item at a lower price, a waiver to "buy off state contract" may be granted by Procurement and Contracts.

5. Administrative Fee:

Vendor(s) must pay a 1/2% Administrative Fee on all purchases (including political subdivisions) made against this contract. The fee is to be included in the cost (bid price) of the goods or services. The Administrative Fee is to be based upon the total dollars invoiced under the contract. The Administrative Fee shall be made in check form, payable to the "State of Kansas - Division of Purchases" and must be paid within 30 days following the end of each quarter.

6. Quarterly Reports:

The contractor is required to submit a quarterly report to the Division of Purchases detailing all acquisitions made by the State from this contract. This report should include as a minimum the agency name, quantity, description and amount group number (even if the amount is zero).

The Contractor shall be required to file a quarterly report by each state agency or political subdivision making purchases under this contract. Reports are due no later than 30 days after the end of each calendar quarter and shall correlate with figures submitted as Administrative Fees (see below). Above referenced reports are to be filed with Procurement and Contracts Open Records Officer or his/her designee located at 900 SW Jackson, Room 652S, Topeka, KS 66612-1212. Reports may also be required to be submitted to the specific using agency.

Electronic files shall be e-mailed to the following e-mail address: reports@ks.gov, in Microsoft® Excel or Microsoft® Access Database format.

The required reporting format may be found on the Procurement and Contracts website at <http://da.ks.gov/purch>, under the "Forms" link.

Report Types

Reports shall be available reflecting the following information. Agencies and Procurement and Contracts reserve the right to request additional information.

Sales Summary

Report shall include a list of agencies and political subdivisions who have used the contract, a subtotal of sales to each agency or political subdivision, as well as a grand total of all sales.

Items Sold

Report shall include a list of items sold to agencies and political subdivisions, indicating the contract price and using agency, a subtotal of sales to each agency or political subdivision, as well as a grand total of all sales.

Items Sold, by Agency

Same as above, except sorted by agency.

7. Orders:

Orders will be placed periodically throughout the contract period by State Agencies. Agency orders will show options required, colors, title information delivery hours and the name of a contact person and telephone number. The State realizes that the manufacturer may discontinue accepting order prior to the contract termination date. Contractors shall inform the Division of Purchases of early order cutoff dates.

8. Invoices:

Each purchase order must be individually invoiced. Invoices shall be forwarded to the using agency in duplicate and shall state the following:

- a) date of invoice;
- b) date of shipment (or completion of work);
- c) purchase order number and contract number;
- d) itemization of all applicable charges; and
- e) net amount due.

9. Payment Terms:

Payment Terms are Net 30 days. Payment date and receipt of order date shall be based upon K.S.A. 75-6403(b). This Statute requires state agencies to pay the full amount due for goods or services on or before the 30th calendar day after the date the agency receives such goods or services or the bill for the goods and services, whichever is later, unless other provisions for payment are agreed to in writing by the vendor and the state agency. NOTE: If the 30th calendar day noted above falls on a Saturday, Sunday, or legal holiday, the following workday will become the required payment date.

The statute further defines the date goods or services are received as the date such goods or services are completely delivered and finally accepted by the state agency. The date the payment is made by the state agency is defined as the date on which the warrant or check for such payment is dated, i.e. warrant issue date.

10. Deliveries:

Normal orders shall be shipped FOB destination, prepaid and included, within 90 (Ninety) days of receipt of a purchase order unless special options are specified. Deliveries must be clearly marked with the purchase order number. If delays in delivery are anticipated, the Contractor shall notify the ordering agency of the expected delivery date or partial delivery date. The order may be cancelled if delivery time is unsatisfactory. The Contractor shall inform the Division of Purchases of any supply or delivery problems.

Vehicles delivered shall have mileage readings not to exceed 50 miles plus the mileage distance from the contractor's shipping point to the delivery location and in no case shall the odometer reading exceed 500 miles. The contractor shall notify the agency 48 hours prior to delivering the vehicle and shall comply with the Agency's delivery hours.

Contractors shall guarantee delivery of vehicles ordered prior to March 1, each model year unless noted. After March 1, Agencies shall contact vendor prior to placing orders to insure availability. If the Contractor receives an order and cannot guarantee delivery, the Contractor will immediately notify the ordering Agency in writing with a copy to the Procurement Officer.

Contractors have quoted one firm price per mile for delivery of each category of vehicle no matter the distance from the shipping point (defined as location of Pre-delivery Inspection) to the delivery point. Alternative pricing may be shown for delivery of multiple vehicles. All shipping points in the Kansas City, Missouri Metro Area shall use Kansas City as the basis for figuring mileage. The attached mileage chart will be used to determine delivery charges if delivery is made to a city not shown on the Price Schedule based upon the contractor's unit price per mile. No "Delivery Charge" will be assessed if the vehicles are drop shipped to the delivery location and the State Agency performs the predelivery inspection.

Contractors will not charge mileage for delivery to destinations within the City where the shipping point is located. Delivery of vehicles to destinations located outside the boundaries of the specified City which result in a total delivery distance which exceeds the distance to any destination within the City boundaries will be allowed to assess the appropriate per mile charge for the difference in the two distances.

The contractor agrees, to guarantee the design, material and workmanship of the unit bid according to the standard factory warranty, or for one year, whichever is greater. Warranty coverage shall include costs of transporting the unit to and from factory authorized service center, when outside a 150-mile radius of the delivery point.

11. Delayed Warranty Start Date:

When state agencies purchase a quantity of vehicles that are placed into storage, a delayed warranty start date shall be available, that reflects the actual date when that vehicle is first placed into service. This date shall not exceed 12 months from the invoice date.

12. E-85 Engine:

An E-85 compatible engine shall be capable of operating on E-85 (85% ethanol and 15% unleaded gasoline, unleaded gasoline or any mixture of the two in the same tank.

When hybrid powered vehicles are specified, for the purpose of this contract, a hybrid powered vehicle shall be defined as having both a gasoline engine and rechargeable electric batteries to power electric motors. These vehicles are commonly referred to as a hybrid-Electric vehicle (HEV). The base vehicle specifications for engine size, fuel capacity and trunk capacity are waived when a hybrid vehicle is required. The ninety (90) day delivery requirement is also waived and delivery will be subject to availability.

13. Miscellaneous Requirements (All Vehicles):

License Tag Brackets and Bolts:

Each vehicle will be equipped with adequate license tag brackets to protect license tag. Sufficient bolts and fasteners shall be furnished to properly apply license tags on the back of vehicle.

Keys:

Two complete sets of keys are to be furnished on substantial key rings. Operability of all keys must be verified by dealer prior to delivery.

Key Codes:

A printed record of key codes and corresponding manufacturer's identification numbers shall be furnished for each vehicle or vehicles listed on an invoice.

Service:

Each vehicle shall be serviced (prior to delivery) including all fluids to be at proper level. All doors, hatch cover (or trunk cover) and hood shall be properly adjusted. All fittings and attachments shall be accounted for. All mechanical adjustments (throttle linkage, headlights, front end) shall have been made. There shall be at least 1/4 tank of gas shown on the gas gauge at the time of delivery. Engine shall be protected with ethylene glycol antifreeze to 20 degrees below zero. Windshield Washers shall be full of winter strength solution to prevent freezing. Vehicle to be clean both interior and exterior.

Each vehicle delivered shall have a separate vehicle packet containing: 2 sets of operable keys; (NOTE: Contractor is to verify all keys are operable prior to delivery, payment may be delayed if any keys provided are inoperable) certificate of origin specifying the specific state agency as new owner; odometer statement; operator's manual; warranty standards; tire warranty. This packet must accompany each vehicle as it is delivered.

Floor Mats, when specified, shall be located in all passenger locations, may be dealer installed and shall be color coordinated with interior color unless otherwise noted.

Vehicles to be available in a sufficient variety of colors. Vendors will be required to provide a color card to each agency upon request.

When an automatic transmission is specified, a continuous variable transmission will be acceptable.

Full size spare tires, when required, to be same brand, size and tread design as other tires. "Temporary USE" spare tires will not be acceptable as full-size spare tires.

Vehicles to comply with all Federal and State safety regulations.

Running Boards if ordered on Vans are to be adjusted so they provide a practical stepping surface. Running Boards delivered which are adjusted so far under the Van that they are not functional will be rejected.

Contractors will provide any options not specified at Invoice cost or less as shown in the Price Schedule. Agencies will request these options from the State Procurement Officer. The Procurement Officer will then obtain pricing from the Contractor based upon written verification and inform the Agency of the cost.

Attached are specifications for the base vehicles.

The State of Kansas reserves the right to purchase vehicles from other than the Contractor if, as the result of a legal settlement, the State of Kansas becomes entitled to benefits which will allow for the purchase of vehicles at prices lower than quoted on this contract.

Contractors shall report to the manufacturer the State Agency and Address shown on the purchase order is the proper address to use when mailing service recalls, warranty information or any other related correspondence. Do not show the Division of Purchases as the owner of the vehicle.

Base Vehicle Specifications for All Vehicles

Engine:	Standard engine.
Transmission:	An automatic type with a minimum of three speeds forward and one reverse.
Brakes:	To be front disc and rear drum or disc type with power assist.
Steering:	Power assisted.
Drive Axle:	To be standard for engine and transmission, specified above, used for normal highway use.
Tires:	All Season Tread sized, and load rated by manufacturer for G.V.W. specified. Space tire or inflator kit.
Air Conditioning:	Front unit only, fresh air type, factory installed.
Radio:	AM/FM.
Windshield and All Glass:	To be tinted.
Mirrors:	One inside prismatic day-night type and right and left outside below eyeline rear view mirrors.
Instruments	
Standard Dash:	Gauges or lights for temperature, oil pressure, voltmeter, gas gauge.
Bumpers:	Front and Rear, to have matching finish, unless otherwise specified.
Windshield Wipers:	Intermittent with washer.
Air Bags:	Driver and front passenger.

Specific Base Vehicle Specifications for Each Type of Vehicle

Full Size Passenger Van (12 Passengers)

- Wheelbase:** 12 Passenger Minimum 135"
- Weight:** The gross vehicle weight (GVW) shall not be less than: 8,600 pounds
- Body:** Vehicle body shall have two front passenger doors (one right and one left), two rear panel doors opening completely for cargo loading and hinged swing outside door. All doors to be protected with drip molding. All body panels shall have glass for complete visibility. Complete interior headliner and sideliners to be furnished.
- Seats:** Cloth seats two front bucket type seats and passenger bench seats as necessary to meet seating requirement.
- Tires:** All Season Tread sized, and load rated by manufacturer for G.V.W. specified. Full-size Spare tire and rim to be furnished, inflated ready for use and mounted underneath the vehicle or at the rear with cover.

Compact Sport Utility Crossover Vehicle

- Wheelbase:** 107.3"
- Body:** Comparable to Chevrolet Equinox, Ford Edge or Dodge Journey. Four (4) doors, Two (2) front bucket seats, or split bench seat with fold-down rear seat.
- Spare Tire:** Tire and rim to be furnished with carrier. Spare tire to be inflated ready for use.

Midsize Sport Utility/Crossover Vehicle

- Engine:** Minimum of six (6) cylinders with a minimum displacement of 3.5 L.
- Wheelbase:** Minimum 113"
- Body:** Comparable to Chevrolet Traverse, Ford Explorer or Dodge Durango. Four (4) doors, two (2) front bucket seats, or split bench seat with fold-down rear seat.
- Spare Tire:** Tire and rim to be furnished with carrier. Spare tire to be inflated ready for use.

Full Size Passenger Type Van (15 Passengers)

- Wheelbase:** 15 Passenger Minimum 135"
- Weight:** The gross vehicle weight (GVW) shall not be less than: 9,100 pounds
- Body:** Vehicle body shall have two front passenger doors (one right and one left), two rear panel doors opening completely for cargo loading and hinged swing outside door. All doors to be protected with drip molding. All body panels shall have glass for complete visibility. Complete interior headliner and sideliners to be furnished.
- Seats:** Cloth seats two front bucket type seats and passenger bench seats as necessary to meet seating requirement.
- Tires:** All Season Tread sized, and load rated by manufacturer for G.V.W. specified. Full-size Spare tire and rim to be furnished, inflated ready for use and mounted underneath the vehicle or at the rear with cover.

Full Size 4 Door Sport Utility Vehicle

- Wheelbase:** Minimum of 130".
- Body:** Four (4) Door comparable to Chevrolet Suburban or Ford Expedition EL, panel rear doors or Liftgate, all doors and body side sections to have glass.
- Seats:** Front, center and rear seats.
- Spare Tire:** Full-size Tire and rim to be furnished with carrier. Spare tire to be of same type and design.