

## State Use Committee Meeting

Thursday, October 7, 2021

1:30 p.m.

Microsoft Teams meeting  
Join on your computer or mobile app

[Click here to join the meeting](#)

Or call in (audio only)  
(785) 414-8630, 311160221#

---

## AGENDA

### 1. Welcome and Call to Order / Roll Call – **Rick**

- Attendees: *Buddy, Shelby, Sen. Faust-Goudeau, Ephrom, Fabian,*

### 2. Opening Remarks – New Committee Chair – **Buddy Sell**

- How do we regrow the program? Buddy and Rick spoke and*
- Encouraged Rick to be liberal with Waiver Program.*
- Review sales of the program on a quarterly meeting.*
- We need to remain transparent to*
- Shelby – Notify the SUL of waivers, rational. Are Agencies buying without a waiver? Are there more opportunities?*
- Reporting sales? Does the Vendor community see value in reporting sales information?*
- Richard S. – Crawl-Walk-Run Approach? Are the vendors producing?*
- Pat J. Not sure of the benefit?*
- Kim (GW) – Have quarterly customers, may help ID Trends?*
- Tom – Ketch, makes sense to report Qtrly. Some restrictions to making that an easy process*
- Shelby – Services vs products*
- Buddy – Voluntary?*
- Robert – If not required will it be valuable?*
- Discussion on what to report? Up/Down vs actual sales?*
- Shelby-Amended Motion – Quarterly each SUL vendor is to report (informally) sales?*
- Committee Reach out to the vendors?*
- Motion by Shelby – Effective the 1<sup>st</sup> meeting of the new 2022CY SUL Vendors to*

### 3. Old Business

- SUL committee Retreat – Virtual / In-Person – **Rick & Buddy**
  - Virtual retreat by end of CY2021, and then an In-Person meeting early in CY2022*
  - Buddy – Reiterated plan*
  - Sen FG – Could the SUL present before the regional groups?*
  - Committee will have a retreat on 12/2 at 9:30am*

### 4. New Business – **All**

- Post Pandemic Meetings – Virtual vs. In-Person – **Rick**
  - Quarterly In-Person Meetings for next CY and two virtual meetings request per Buddy*

5. Continuing Business
    - Presentation – SUL 101 – **Natalie Bright**
      - *Presentation of Slide Deck*
  6. Other Business – **All**
  7. Stakeholder Feedback – **All**
  8. Adjournment
- 

**2021 MEETING SCHEDULE** – *Planned Dates (First Thursday of every other month)*

- ~~2/4/2021~~ ~~Virtual (MS TEAMS)~~
- ~~4/1/2021~~ ~~**KETCH** & Virtual (MS TEAMS)~~
- ~~6/3/2021~~ ~~**GOODWILL** & **Virtual** (MS TEAMS)~~
- ~~8/5/2021~~ ~~Virtual (MS TEAMS)~~
- 10/7/2021 **ENVISION** & Virtual (MS TEAMS)
- 12/2/2021 **USD-259** & Virtual (MS TEAMS)