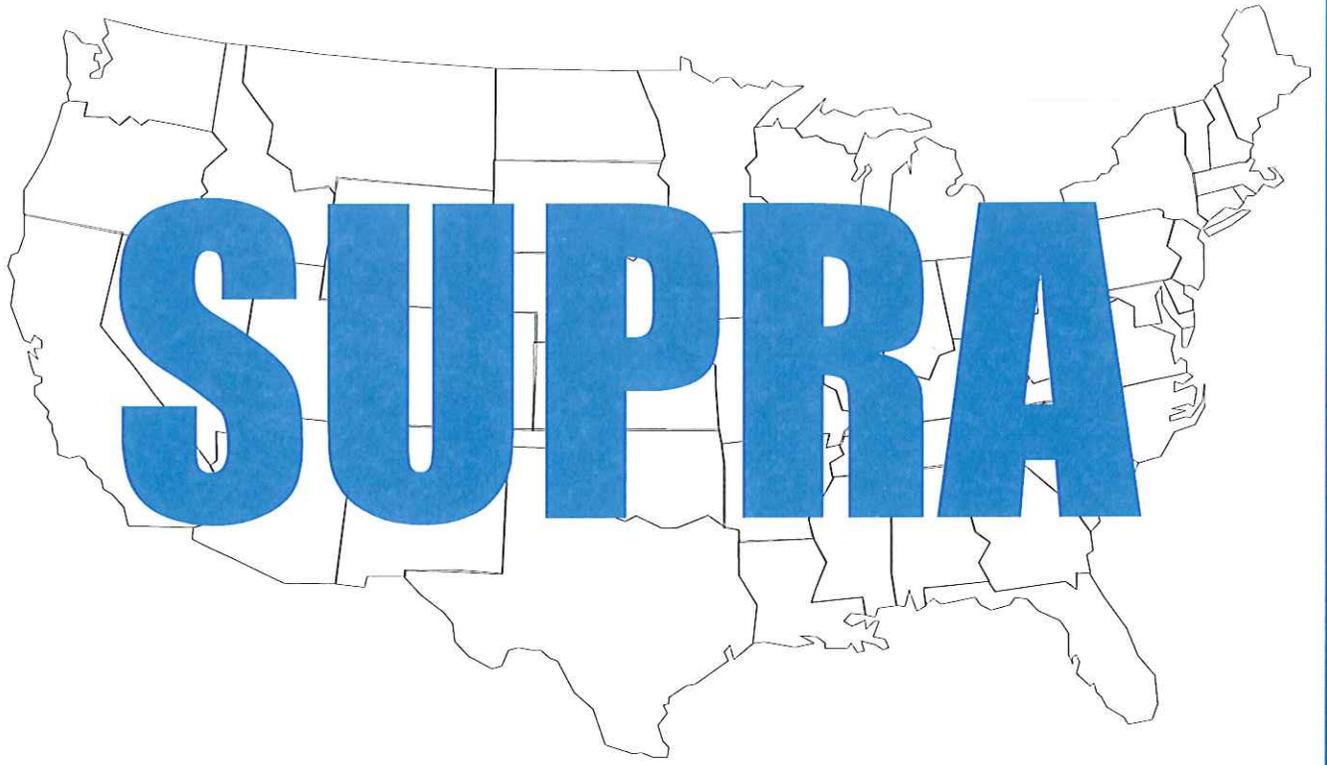
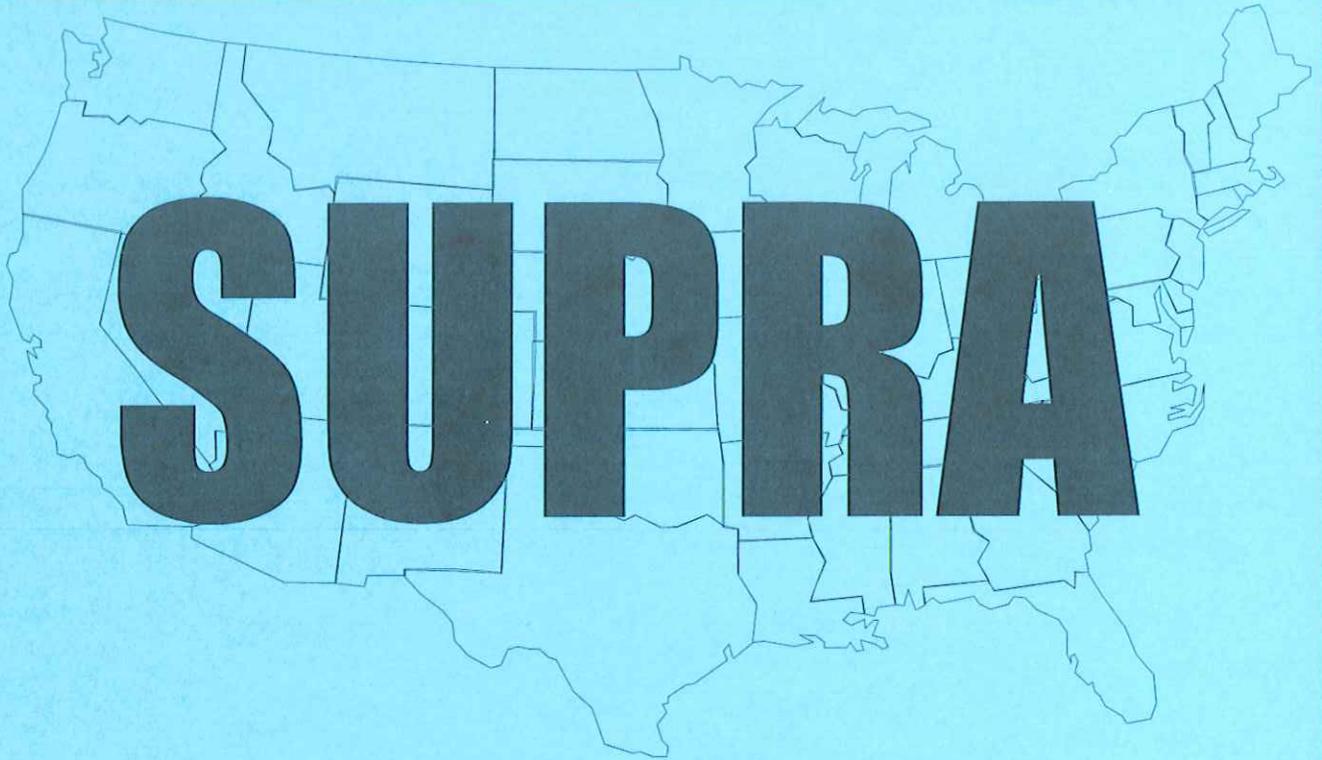


State **U**se **PR**ograms **A**ssociation



2011
ANNUAL SURVEY
&
EMPLOYMENT
DATA

S State **U** se **P** RO **g** rams **A** ssociation



2011
ANNUAL SURVEY
&
EMPLOYMENT
DATA

Summer, 2012

EXECUTIVE SUMMARY

SUPRA 2011 ANNUAL SURVEY EXECUTIVE SUMMARY

Eighteen SUPRA members participated in the 2011 Annual Survey. This represents *all* of corporate members with active programs that track employment and sales data. Many thanks to all of the following member states for sharing data by completing the 2011 SUPRA Annual Survey: Connecticut, Delaware, Florida, Georgia, Indiana, Louisiana, Maryland, Nevada, New Jersey, New Mexico, New York, Ohio, Oklahoma, Oregon, Pennsylvania, Tennessee, Texas, and Utah.

EMPLOYMENT

Despite on on-going recession and continuing budget constraints at the state level during 2011, State Use Programs performed exceptionally well as a whole. The number of individuals with disabilities employed on State Use contracts was 39,352. This is an increase of 2.86% (1,084 individuals) over 2010. These individuals worked over 18 million hours, earning almost \$150 million in wages (an increase of 11.19%) during the year. They worked on over 4,200 service contracts and produced over 350 distinct products for state, county, and local governments, municipalities and state universities. Often as a direct result of their State Use employment, almost 5,700 were placed into competitive employment during the year by the 709 community rehabilitation programs nationwide participating in State Use Programs.

Program recognition is extended to the following SUPRA members for their growth in 2011 in the areas of employment, hours worked, and wages earned by individuals with disabilities:

People with Disabilities Employed

Greatest Growth in Number Employed			Greatest Percentage Growth of Employed		
State	2011 Number Employed	Number Growth in 2011	State	2011 Number Employed	Percentage Growth in 2011
New Jersey	5,173	1,665	Delaware	421	66.03%
Oklahoma	2,872	915	New Jersey	5,173	32.19%
New York	6,537	480	Oklahoma	2,872	31.86%
Delaware	421	278	Tennessee	486	8.44%
Indiana	1,950	140	New York	6,537	7.34%

Hours Worked by People with Disabilities

Greatest Growth in Number of Hours Worked			Greatest Percentage Growth of Hours Worked		
State	2011 Hours Worked	Number Growth in 2011	State	2011 Hours Worked	Percentage Growth in 2011
New York	3,621,381.00	289,687.00	Delaware	287,215.00	46.55%
New Jersey	703,128.00	218,922.00	New Jersey	703,128.00	31.14%
Texas	3,746,233.00	171,833.00	New Mexico	109,402.00	20.86%
Delaware	287,215.00	133,703.01	Tennessee	387,901.00	9.33%
Tennessee	387,901.00	36,192.00	Georgia	59,814.00	5.80%

Wages Paid People with Disabilities

Greatest Growth in Amount of Wages Paid			Greatest Percentage Growth of Wages Paid		
State	2011 Wages Paid	Dollar Growth in 2011	State	2011 Wages Paid	Percentage Growth in 2011
New York	\$46,769,533.00	\$5,752,967.00	Delaware	\$3,819,075.41	58.63%
New Jersey	\$7,392,203.41	\$3,792,788.41	New Jersey	\$7,392,203.41	51.31%
Delaware	\$3,819,075.41	\$2,239,034.55	Utah	\$400,286.00	23.28%
Texas	\$36,177,371.00	\$2,077,908.00	New Mexico	\$1,182,808.77	21.18%
Florida	\$7,551,861.61	\$637,197.04	Indiana	\$1,828,570.27	20.17%

SALES

Total sales for 2011 were \$589,400,560.03. This represents an increase of 7.12%, or almost \$42 million, over FY2010. Products, however, declined 0.9% to almost \$105 million, or 17.81% of the annual sales total. SUPRA member programs offer a wide variety of products in several categories, with the number of distinct products available to government customers exceeding 350. New products offered in 2011 include diesel exhaust fluid, body wash, shaving cream, light bulbs, bagels, audio headphones, compressed air, and thermal clothing. Eight programs expanded their products offerings in 2011. The top 5 products growth programs:

2011 Products Sales Growth

Greatest Growth in Dollar Products Sales			Greatest Percentage Growth of Products Sales		
State	2011 Products Sales	Dollar Growth in 2011	State	2011 Products Sales	Percentage Growth in 2011
Tennessee	\$3,460,228.74	\$1,991,826.62	Connecticut	\$1,032,729.38	67.66%
Texas	\$28,750,290.41	\$1,868,126.41	Tennessee	\$3,460,228.74	57.56%
Pennsylvania	\$8,722,633.56	\$1,384,633.56	Georgia	\$1,008,928.86	21.89%
Connecticut	\$1,032,729.38	\$698,768.38	Pennsylvania	\$8,722,633.56	15.87%
Ohio	\$2,934,147.98	\$456,952.33	Ohio	\$2,934,147.98	15.57%

Services rose 8.87% to almost \$485 million, or 82.19% of total sales. The new services offered in 2011 were concrete work and election processing services. 92 different services were offered throughout the year by SUPRA members. Twelve programs experienced growth in services. The top 5 services growth programs in 2011:

2011 Services Sales Growth

Greatest Growth in Dollar Services Sales			Greatest Percentage Growth of Services Sales		
State	2011 Services Sales	Dollar Growth in 2011	State	2011 Services Sales	Percentage Growth in 2011
New York	\$128,836,218.98	\$21,344,598.98	New Mexico	\$5,410,397.32	58.60%
New Jersey	\$23,587,500.00	\$10,306,985.00	New Jersey	\$23,587,500.00	43.70%
Texas	\$92,880,769.34	\$7,910,988.34	Delaware	\$3,819,075.41	23.05%
New Mexico	\$5,410,397.32	\$3,170,230.51	Utah	\$1,180,621.00	18.26%
Florida	\$22,534,070.19	\$1,863,123.16	Tennessee	\$7,067,775.95	16.50%

Total sales increased for 12 programs - Connecticut, Delaware, Florida, Georgia, Louisiana, New Jersey, New Mexico, New York, Pennsylvania, Tennessee, Texas and Utah. The programs with the greatest total sales growth in 2011:

2011 Total Sales Growth

Greatest Growth in 2011 Total Sales - Dollars			Greatest Growth in 2011 Total Sales - Percentage		
State	2011 Total Sales	Dollar Growth in 2011	State	2011 Total Sales	Percentage Growth in 2011
New York	\$174,958,822.86	\$21,138,034.86	New Mexico	\$5,410,397.32	58.60%
New Jersey	\$30,346,200.00	\$10,589,965.00	New Jersey	\$30,346,200.00	34.90%
Texas	\$121,631,059.75	\$9,779,114.75	Tennessee	\$10,528,004.69	30.00%
New Mexico	\$5,410,397.32	\$3,170,230.51	Delaware	\$3,819,075.41	23.05%
Tennessee	\$10,528,004.69	\$3,157,992.73	Utah	\$1,180,621.00	18.26%

ANALYSIS OF SAME-PROGRAM PARTICIPATION - 2010 and 2011

Seventeen SUPRA Member programs participated in both the 2010 and 2011 Annual Surveys. When analyzing the identical participants only - Connecticut, Delaware, Florida, Georgia, Indiana, Louisiana, Maryland, New Jersey, New Mexico, New York, Ohio, Oklahoma, Oregon, Pennsylvania, Tennessee, Texas and Utah - the results also indicate positive overall growth in 2011:

Total Number of People with Disabilities Employed	+6.06%
Total Number of Hours Worked by People with Disabilities	+3.26%
Total Wages Paid to People with Disabilities	+10.42%
Total 2011 Products Sales	+3.35%
Total 2011 Services Sales	+9.46%
Total 2011 Sales	+8.36%

SURVEY OVERVIEW

SURVEY OVERVIEW

2011 SUPRA ANNUAL SURVEY OF STATE USE PROGRAMS
TOTALS AT-A-GLANCE

NUMBER OF PERSONS WITH DISABILITIES EMPLOYED

39,352

(18 programs reporting)

NUMBERS OF HOURS WORKED BY PERSONS WITH DISABILITIES

18,127,203.30

(16 programs reporting)

TOTAL WAGES PAID TO PERSONS WITH DISABILITIES

\$149,668,986.44

(15 programs reporting)

TOTAL PERSONS WITH DISABILITIES PLACED IN COMPETITIVE EMPLOYMENT

5,682

(9 programs reporting)

NUMBER OF SERVICE CONTRACTS

4,267

(18 programs reporting)

NUMBER OF CRPs ELIGIBLE TO PARTICIPATE IN STATE USE PROGRAM

1,094

(18 programs reporting)

NUMBER OF CRPs PARTICIPATING IN STATE USE PROGRAM

709

(18 programs reporting)

TOTAL FY 2011 PRODUCT SALES: \$104,987,059.41

TOTAL FY 2011 SERVICES SALES: \$484,413,500.62

TOTAL FY 2011 TOTAL SALES: \$589,400,560.03

(18 SUPRA members participated in the 2012 survey.)

2011 SUPRA ANNUAL SURVEY TOTALS AT-A-GLANCE

FY2011 EMPLOYMENT DATA CUMULATIVE TOTALS

<u>Member</u>	<u>Number of Service Contracts</u>	<u>Number of CRPs Eligible to Participate</u>	<u>Number of CRPs Participating</u>	<u>Number of Persons With Disabilities Employed</u>	<u>Total Hours Worked By Persons With Disabilities</u>	<u>Total Wages Paid to Persons With Disabilities</u>	<u>Average Hourly Wage Products</u>	<u>Average Hourly Wage Services</u>	<u>Number of Persons With Disabilities Placed In Competitive Employment</u>
Connecticut	165	60	30	683	262,232.00	\$ 2,546,998.00	N/A	\$ 9.71	N/A
Delaware	3	10	5	421	287,215.00	\$ 3,819,075.41	N/A	N/A	N/A
Florida	116	50	37	1,268	906,979.00	\$ 7,551,861.61	N/A	\$ 8.33	37
Georgia	34	15	8	298	59,814.00	\$ 509,011.44	8.51	\$ 8.51	33
Indiana	38	55	33	1,950	N/A	\$ 1,828,570.27	5.12	\$ 7.51	140
Louisiana	378	91	57	1,396	N/A	\$ 3,491,462.04	N/A	N/A	N/A
Maryland	156	120	40	1,071	984,375.99	\$ 8,428,909.99	10.00	\$ 8.56	55
Nevada	96	17	9	1,502	N/A	N/A	\$ 5.55	\$ 7.55	264
New Jersey	154	36	30	5,173	703,128.00	\$ 7,392,203.41	10.51	\$ 10.51	N/A
New Mexico	62	105	20	357	109,402.00	\$ 1,182,808.77	N/A	\$ 10.81	N/A
New York (NYSID)	818	129	78	6,537	3,621,381.00	\$ 46,769,533.00	4.20	\$ 13.61	50
Ohio	269	107	74	2,791	1,544,071.42	\$ 12,422,736.53	8.05	\$ 8.05	N/A
Oklahoma	151	52	52	2,872	1,407,232.43	\$ 9,687,337.50	3.47	5.62	659
Oregon	505	37	35	4,521	2,940,639.00	N/A	N/A	N/A	N/A
Pennsylvania	166	74	66	1,407	1,095,973.46	\$ 7,460,831.47	6.81	7.35	1,417
Tennessee	237	N/A	11	486	387,901.00	N/A	N/A	N/A	N/A
Texas	896	124	116	6,397	3,746,233.00	\$ 36,177,371.00	9.66	\$ 9.66	3,027
Utah	23	12	8	222	70,626.00	\$ 400,236.00	N/A	\$ 5.67	N/A
FY2011 TOTAL	4,267	1,094	709	39,352	18,127,203.30	\$ 149,668,986.44	\$3.47-\$10.51	\$5.62-\$13.61	5,682

FY2011 EMPLOYMENT DATA CUMULATIVE TOTALS

FY2011 TOTAL SALES BY MEMBER PROGRAMS

<u>MEMBER</u>	<u>FY2011 TOTAL SALES</u>
Connecticut Community Providers Association (CCPA)	\$ 9,810,788.80
Delaware Association of Rehabilitation Facilities (DelARF)	\$ 3,819,075.41
RESPECT of Florida	\$ 26,316,550.52
Georgia Enterprises for Products & Services (GEPS)	\$ 2,878,487.86
INARF, Inc. (Indiana)	\$ 9,094,127.20
Employment Development Services (EDS - Louisiana)	\$ 10,223,151.93
Maryland Works, Inc.	\$ 36,319,230.42
Nevada State Use Program	\$ 6,270,451.46
ACCSES New Jersey/CNA Services	\$ 30,346,200.00
New Mexico Abilities	\$ 5,410,397.32
New York State Industries for the Disabled, Inc. (NYSID)	\$ 174,958,822.86
Ohio State Use Program	\$ 33,566,550.32
Oklahoma State Use Program	\$ 25,541,020.56
Oregon Rehabilitation Association (ORA)	\$ 41,998,590.48
PIBH (Pennsylvania)	\$ 39,507,429.45
Community Rehabilitation Agencies of Tennessee (CMRA)	\$ 10,528,004.69
TIBH Industries, Inc. (Texas)	\$ 121,631,059.75
Utah Works	\$ 1,180,621.00
FY2011 TOTAL SALES	\$ 589,400,560.03

FY2011 TOTAL SALES BY MEMBER STATES

FY2011 SALES - ANALYSIS OF PRODUCTS TO SERVICES RATIO

<u>STATE</u>	<u>PRODUCT</u> <u>SALES</u>	<u>%</u> <u>PRODUCTS</u>	<u>SERVICES</u> <u>SALES</u>	<u>%</u> <u>SERVICES</u>	<u>TOTAL</u> <u>SALES</u>	
CONNECTICUT	\$ 1,032,729.38	10.53%	\$ 8,778,059.42	89.47%	\$ 9,810,788.80	100.00%
DELAWARE	\$ -	0.00%	\$ 3,819,075.41	100.00%	\$ 3,819,075.41	100.00%
FLORIDA	\$ 3,782,480.33	14.37%	\$ 22,534,070.19	85.63%	\$ 26,316,550.52	100.00%
GEORGIA	\$ 1,008,928.86	35.05%	\$ 1,869,559.00	64.95%	\$ 2,878,487.86	100.00%
INDIANA	\$ 2,638,958.29	29.02%	\$ 6,455,168.91	70.98%	\$ 9,094,127.20	100.00%
LOUISIANA	\$ 60,186.51	0.59%	\$ 10,162,965.42	99.41%	\$ 10,223,151.93	100.00%
MARYLAND	\$ 6,118.28	0.02%	\$ 36,313,112.14	99.98%	\$ 36,319,230.42	100.00%
NEVADA	\$ 14,763.71	0.24%	\$ 6,255,687.75	99.76%	\$ 6,270,451.46	100.00%
NEW JERSEY	\$ 6,758,700.00	22.27%	\$ 23,587,500.00	77.73%	\$ 30,346,200.00	100.00%
NEW MEXICO	\$ -	0.00%	\$ 5,410,397.32	100.00%	\$ 5,410,397.32	100.00%
NEW YORK	\$ 36,122,603.88	20.65%	\$ 138,836,218.98	79.35%	\$ 174,958,822.86	100.00%
OHIO	\$ 2,934,147.98	8.74%	\$ 30,632,402.34	91.26%	\$ 33,566,550.32	100.00%
OKLAHOMA	\$ 7,540,509.56	29.52%	\$ 18,000,511.00	70.48%	\$ 25,541,020.56	100.00%
OREGON	\$ 2,153,779.92	5.13%	\$ 39,844,810.56	94.87%	\$ 41,998,590.48	100.00%
PENNSYLVANIA	\$ 8,722,633.56	22.08%	\$ 30,784,795.89	77.92%	\$ 39,507,429.45	100.00%
TENNESSEE	\$ 3,460,228.74	32.87%	\$ 7,067,775.95	67.13%	\$ 10,528,004.69	100.00%
TEXAS	\$ 28,750,290.41	23.64%	\$ 92,880,769.34	76.36%	\$ 121,631,059.75	100.00%
UTAH	\$ -	0.00%	\$ 1,180,621.00	100.00%	\$ 1,180,621.00	100.00%
FY2011 TOTAL	\$ 104,987,059.41	17.81%	\$ 484,413,500.62	82.19%	\$ 589,400,560.03	100.00%

FY2011 ANALYSIS OF PRODUCTS TO SERVICES RATIO

SERVICES

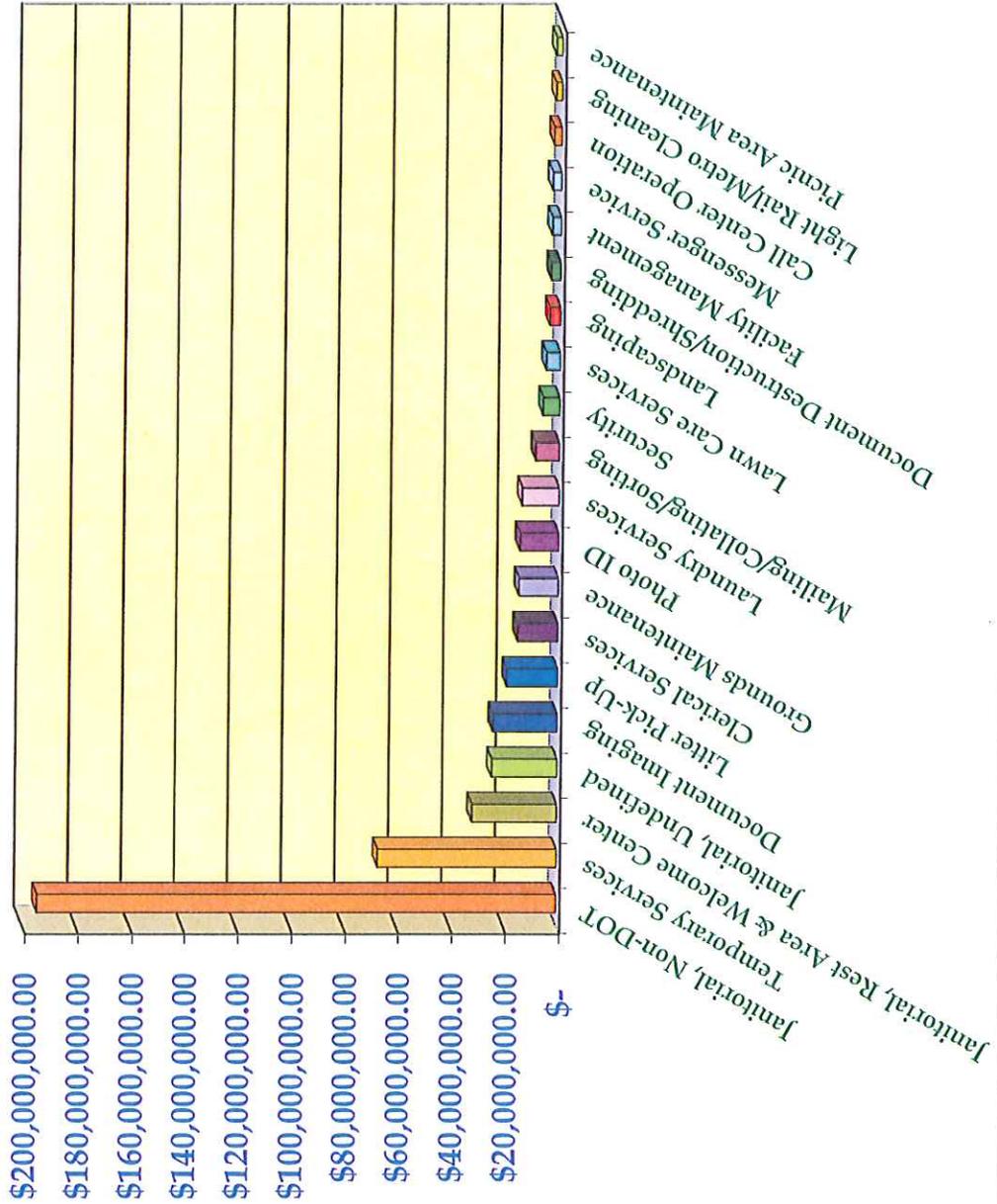
SERVICES

FY2011 TOTAL SERVICES SALES BY MEMBER PROGRAMS

<u>MEMBER</u>	<u>FY2011 TOTAL SALES</u>
Connecticut Community Providers Association (CCPA)	\$ 8,778,059.42
Delaware Association of Rehabilitation Facilities (DeLARF)	\$ 3,819,075.41
RESPECT of Florida	\$ 22,534,070.19
Georgia Enterprises for Products & Services (GEPS)	\$ 1,869,559.00
INARF, Inc. (Indiana)	\$ 6,455,168.91
Employment Development Services (EDS - Louisiana)	\$ 10,162,965.42
Maryland Works, Inc.	\$ 36,313,112.14
Nevada State Use Program	\$ 6,255,687.75
ACCSES New Jersey/CNA Services	\$ 23,587,500.00
New Mexico Abilities	\$ 5,410,397.32
New York State Industries for the Disabled, Inc. (NYSID)	\$ 138,836,218.98
Ohio State Use Program	\$ 30,632,402.34
Oklahoma State Use Program	\$ 18,000,511.00
Oregon Rehabilitation Association (ORA)	\$ 39,844,810.56
PIBH (Pennsylvania)	\$ 30,784,795.89
Community Rehabilitation Agencies of Tennessee (CMRA)	\$ 7,067,775.95
TIBH Industries, Inc. (Texas)	\$ 92,880,769.34
Utah Works	\$ 1,180,621.00
FY2011 TOTAL SALES	\$ 484,413,500.62

FY2011 TOTAL SERVICES SALES BY PROGRAM

FY 2011 TOP 20 SERVICES



FY 2011 TOP 20 SERVICES GRAPH

FY2011 - SERVICES EXCEEDING \$1 MILLION IN SALES

1.	Janitorial, Non-DOT	\$	194,407,846.47
2.	Temporary Services	\$	66,985,134.82
3.	Janitorial, Rest Area & Welcome Center	\$	31,626,146.52
4.	Janitorial, Undefined	\$	24,555,327.03
5.	Document Imaging	\$	24,173,618.13
6.	Litter Pick-Up	\$	19,196,253.72
7.	Clerical Services	\$	15,249,670.03
8.	Grounds Maintenance	\$	14,758,034.69
9.	Photo ID	\$	14,569,344.34
10.	Laundry Services	\$	13,773,138.01
11.	Mailing/Collating/Sorting	\$	8,995,150.11
12.	Security	\$	6,331,848.75
13.	Lawn Care Services	\$	5,206,258.34
14.	Landscaping	\$	4,072,496.93
15.	Document Destruction/Shredding	\$	3,568,714.22
16.	Facility Management	\$	3,376,266.48
17.	Messenger Service	\$	3,349,172.15
18.	Call Center Operation	\$	2,862,875.16
19.	Light Rail/Metro Cleaning	\$	2,423,027.13
20.	Picnic Area Maintenance	\$	2,340,058.94
21.	Mailroom	\$	2,010,789.66
22.	Professional Services	\$	1,875,186.63
23.	Packaging	\$	1,791,385.59
24.	Bus Cleaning	\$	1,435,830.68
25.	Mowing, Roadside	\$	1,394,533.81
26.	Data Entry	\$	1,315,854.06
27.	Carpet Installation	\$	1,112,434.18
28.	Grounds Policing	\$	1,003,544.93

2011 SUPRA ANNUAL SURVEY

SERVICES	
SERVICE	FY2011 SALES
Janitorial, Non-Rest Area/Welcome Center	\$ 194,407,846.47
Temporary Services	\$ 66,985,134.82
Janitorial, Rest Area & Welcome Center	\$ 31,626,146.52
Janitorial, All	\$ 24,555,327.03
Document Imaging	\$ 24,173,618.13
Litter Pick-Up	\$ 19,196,253.72
Clerical Services	\$ 15,249,670.03
Grounds Maintenance	\$ 14,758,034.69
Photo ID	\$ 14,569,344.34
Laundry Services	\$ 13,773,138.01
Mailing/Collating/Sorting	\$ 8,995,150.11
Security	\$ 6,331,848.75
Lawn Care Services	\$ 5,206,258.34
Landscaping	\$ 4,072,496.93
Document Destruction/Shredding	\$ 3,568,714.22
Facility Management	\$ 3,376,266.48
Messenger Service	\$ 3,349,172.15
Call Center Operation	\$ 2,862,875.16
Light Rail/Metro Cleaning	\$ 2,423,027.13
Picnic Area Maintenance	\$ 2,340,058.94
Mailroom	\$ 2,010,789.66
Professional Services	\$ 1,875,186.63
Packaging	\$ 1,791,385.59
Bus Cleaning	\$ 1,435,830.68
Mowing, Roadside	\$ 1,394,533.81
Data Entry	\$ 1,315,854.06
Carpet Installation	\$ 1,112,434.18
Grounds Policing	\$ 1,003,544.93
Recycling	\$ 788,880.93
Sanitation	\$ 779,280.05
Food Service	\$ 770,604.54
Water Meter Box Installation	\$ 699,810.00
Guard Rail Repair	\$ 695,362.87
Commercial Services	\$ 525,733.81
Refugee Resettlement	\$ 373,649.81
Furniture Refurbishment/Upholstery	\$ 362,689.13
Inventory Control	\$ 351,244.18

2011 SUPRA ANNUAL SURVEY

SERVICE	FY2011 SALES
Dry Cleaning	\$ 319,262.85
Document Storage	\$ 314,182.80
Tree Trimming/Pruning	\$ 306,514.92
Bus Shelter Cleaning	\$ 290,850.26
Delineator Installation & Repair	\$ 267,038.00
Solid Waste Removal	\$ 263,400.51
Fulfillment	\$ 253,312.16
Bridge Tending	\$ 244,656.00
Dishwashing	\$ 240,153.00
Switchboard Services	\$ 236,758.70
Courier	\$ 213,909.17
Tire Debris Pick-Up	\$ 198,777.45
Air Filter Replacement	\$ 181,368.20
Printing	\$ 154,021.46
Bus Shelter Repair	\$ 143,179.93
IT Services	\$ 134,621.37
Assembly	\$ 132,033.40
Day Porter	\$ 131,323.21
Vending	\$ 122,212.82
Concrete Work	\$ 100,886.49
Cabin Cleaning	\$ 98,169.15
Transportation	\$ 94,660.67
Election Processing Services	\$ 80,873.92
Parking Meter Coin Collection	\$ 80,505.64
Floor Maintenance	\$ 64,418.81
Drain Inlet Cleaning	\$ 63,782.00
Technical Assistance	\$ 52,122.62
Trash Removal	\$ 44,725.74
Labor Services	\$ 43,640.70
Carpet Cleaning	\$ 38,037.90
Moving Maintenance	\$ 37,718.39
Catering	\$ 34,708.60
Trailer Repair	\$ 33,421.70
Storage & Inventory	\$ 30,458.20
Courtesy Officer/Greeter	\$ 27,531.56
Warehousing	\$ 27,222.31
City Park Clean-Up	\$ 24,750.00
Electronic Recycling	\$ 21,394.44
Bat Guano Removal	\$ 21,297.78

2011 SUPRA ANNUAL SURVEY

SERVICE	FY2011 SALES	
Service Station Attendant	\$	21,267.96
Dust Mop & Walk-Off Mat Rental	\$	20,622.78
Graffiti Removal	\$	15,769.24
Transcription	\$	15,211.08
Irrigation Repair	\$	11,599.04
Mail Delivery	\$	11,594.28
Vehicle Washing	\$	10,769.91
Interior Plant Care	\$	9,225.80
Duplication Services (DVDs and CDs)	\$	5,740.00
Document Management	\$	4,090.00
Embroidery/Screen Printing	\$	3,276.00
Interior Construction	\$	2,938.81
Shrink Wrapping	\$	2,935.35
Photocopying	\$	2,500.00
Sewing	\$	677.00
Pressure Washing	\$	183.71
TOTAL FY2011 SERVICES SALES		
	\$	484,413,500.62

2011 SUPRA ANNUAL SURVEY

SERVICES	
SERVICE	FY2011 SALES
Air Filter Replacement	\$ 181,368.20
Assembly	\$ 132,033.40
Bat Guano Removal	\$ 21,297.78
Bridge Tending	\$ 244,656.00
Bus Cleaning	\$ 1,435,830.68
Bus Shelter Cleaning	\$ 290,850.26
Bus Shelter Repair	\$ 143,179.93
Cabin Cleaning	\$ 98,169.15
Call Center Operation	\$ 2,862,875.16
Carpet Cleaning	\$ 38,037.90
Carpet Installation	\$ 1,112,434.18
Catering	\$ 34,708.60
City Park Clean-Up	\$ 24,750.00
Clerical Services	\$ 15,249,670.03
Commercial Services	\$ 525,733.81
Concrete Work	\$ 100,886.49
Courier	\$ 213,909.17
Courtesy Officer/Greeter	\$ 27,531.56
Data Entry	\$ 1,315,854.06
Day Porter	\$ 131,323.21
Delineator Installation & Repair	\$ 267,038.00
Dishwashing	\$ 240,153.00
Document Destruction/Shredding	\$ 3,568,714.22
Document Imaging	\$ 24,173,618.13
Document Management	\$ 4,090.00
Document Storage	\$ 314,182.80
Drain Inlet Cleaning	\$ 63,782.00
Dry Cleaning	\$ 319,262.85
Duplication Services (DVDs and CDs)	\$ 5,740.00
Dust Mop & Walk-Off Mat Rental	\$ 20,622.78
Election Processing Services	\$ 80,873.92
Electronic Recycling	\$ 21,394.44
Embroidery/Screen Printing	\$ 3,276.00
Facility Management	\$ 3,376,266.48
Floor Maintenance	\$ 64,418.81
Food Service	\$ 770,604.54
Fulfillment	\$ 253,312.16
Furniture Refurbishment/Upholstery	\$ 362,689.13
Graffiti Removal	\$ 15,769.24
Grounds Maintenance	\$ 14,758,034.69

2011 SUPRA ANNUAL SURVEY

SERVICE	FY2011 SALES
Grounds Policing	\$ 1,003,544.93
Guard Rail Repair	\$ 695,362.87
Interior Construction	\$ 2,938.81
Interior Plant Care	\$ 9,225.80
Inventory Control	\$ 351,244.18
Irrigation Repair	\$ 11,599.04
IT Services	\$ 134,621.37
Janitorial, All	\$ 24,555,327.03
Janitorial, Non-Rest Area/Welcome Center	\$ 194,407,846.47
Janitorial, Rest Area & Welcome Center	\$ 31,626,146.52
Labor Services	\$ 43,640.70
Landscaping	\$ 4,072,496.93
Laundry Services	\$ 13,773,138.01
Lawn Care Services	\$ 5,206,258.34
Light Rail/Metro Cleaning	\$ 2,423,027.13
Litter Pick-Up	\$ 19,196,253.72
Mail Delivery	\$ 11,594.28
Mailing/Collating/Sorting	\$ 8,995,150.11
Mailroom	\$ 2,010,789.66
Messenger Service	\$ 3,349,172.15
Moving Maintenance	\$ 37,718.39
Mowing, Roadside	\$ 1,394,533.81
Packaging	\$ 1,791,385.59
Parking Meter Coin Collection	\$ 80,505.64
Photo ID	\$ 14,569,344.34
Photocopying	\$ 2,500.00
Picnic Area Maintenance	\$ 2,340,058.94
Pressure Washing	\$ 183.71
Printing	\$ 154,021.46
Professional Services	\$ 1,875,186.63
Recycling	\$ 788,880.93
Refugee Resettlement	\$ 373,649.81
Sanitation	\$ 779,280.05
Security	\$ 6,331,848.75
Service Station Attendant	\$ 21,267.96
Sewing	\$ 677.00
Shrink Wrapping	\$ 2,935.35
Solid Waste Removal	\$ 263,400.51
Storage & Inventory	\$ 30,458.20
Switchboard Services	\$ 236,758.70
Technical Assistance	\$ 52,122.62

2011 SUPRA ANNUAL SURVEY

SERVICE	FY2011 SALES
Temporary Services	\$ 66,985,134.82
Tire Debris Pick-Up	\$ 198,777.45
Trailer Repair	\$ 33,421.70
Transcription	\$ 15,211.08
Transportation	\$ 94,660.67
Trash Removal	\$ 44,725.74
Tree Trimming/Pruning	\$ 306,514.92
Vehicle Washing	\$ 10,769.91
Vending	\$ 122,212.82
Warehousing	\$ 27,222.31
Water Meter Box Installation	\$ 699,810.00
TOTAL FY2011 SERVICES SALES	\$ 484,413,500.62

PRODUCTS

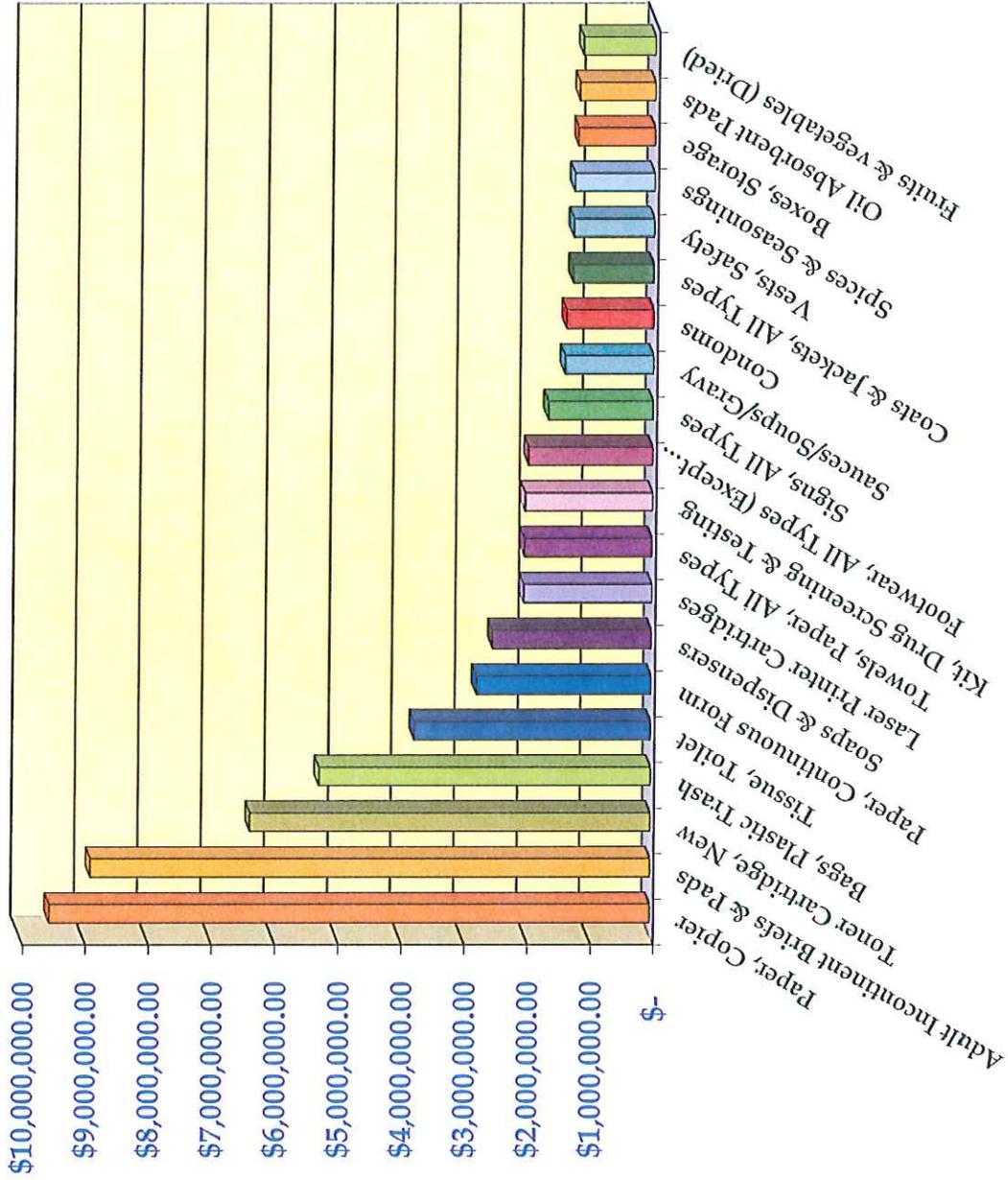
PRODUCTS

FY2011 TOTAL PRODUCTS SALES BY MEMBER PROGRAMS

<u>MEMBER</u>	<u>FY2011 TOTAL SALES</u>
Connecticut Community Providers Association (CCPA)	\$ 1,032,729.38
Delaware Association of Rehabilitation Facilities (DeARF)	\$ -
RESPECT of Florida	\$ 3,782,480.33
Georgia Enterprises for Products & Services (GEPs)	\$ 1,008,928.86
INARF, Inc. (Indiana)	\$ 2,638,958.29
Employment Development Services (EDS - Louisiana)	\$ 60,186.51
Maryland Works, Inc.	\$ 6,118.28
Nevada State Use Program	\$ 14,763.71
ACCSES New Jersey/CNA Services	\$ 6,758,700.00
New Mexico Abilities	\$ -
New York State Industries for the Disabled, Inc. (NYSID)	\$ 36,122,603.88
Ohio State Use Program	\$ 2,934,147.98
Oklahoma State Use Program	\$ 7,540,509.56
Oregon Rehabilitation Association (ORA)	\$ 2,153,779.92
PIBH (Pennsylvania)	\$ 8,722,633.56
Community Rehabilitation Agencies of Tennessee (CMRA)	\$ 3,460,228.74
TIBH Industries, Inc. (Texas)	\$ 28,750,290.41
Utah Works	\$ -
FY2011 TOTAL SALES	\$ 104,987,059.41

FY2011 TOTAL PRODUCTS SALES BY PROGRAM

FY 2011 TOP 20 PRODUCTS



FY 2011 TOP 20 PRODUCTS GRAPH

2011 SUPRA ANNUAL SURVEY

PRODUCTS	
CATEGORY	FY2011 SALES
OFFICE & SCHOOL	\$ 32,909,189.53
HOSPITAL & INSTITUTIONAL CARE	\$ 17,833,404.64
JANITORIAL/HOUSEKEEPING & GROUNDS	\$ 17,577,665.83
FOOD & BEVERAGES	\$ 8,770,817.59
CLOTHING/SEWN PRODUCTS	\$ 8,067,065.87
SAFETY PRODUCTS	\$ 7,719,998.52
PERSONAL CARE ITEMS	\$ 7,580,200.56
INDUSTRIAL SUPPLIES	\$ 1,376,480.42
MISCELLANEOUS PRODUCTS	\$ 1,281,679.33
AUTOMOTIVE PRODUCTS	\$ 1,237,072.27
FURNITURE & FIXTURES	\$ 633,484.85
TOTAL FY2011 PRODUCTS	\$ 104,987,059.41

FY2011 - PRODUCTS EXCEEDING \$1 MILLION IN SALES

1.	Paper, Copier	\$	9,514,742.50
2.	Adult Incontinent Briefs & Pads	\$	8,874,950.54
3.	Toner Cartridge, New	\$	6,357,921.04
4.	Bags, Plastic Trash	\$	5,272,521.20
5.	Tissue, Toilet	\$	3,767,386.60
6.	Paper, Continuous Form	\$	2,788,621.94
7.	Soaps & Dispensers	\$	2,534,826.31
8.	Laser Printer Cartridges	\$	2,050,833.54
9.	Towels, Paper, All Types	\$	2,038,791.86
10.	Kit, Drug Screening & Testing	\$	2,035,759.51
11.	Footwear, All Types (Except Safety)	\$	1,984,047.55
12.	Signs, All Types	\$	1,674,988.89
13.	Sauces/Soups/Gravy	\$	1,411,584.00
14.	Condoms	\$	1,394,260.44
15.	Coats & Jackets, All Types	\$	1,300,681.68
16.	Vests, Safety	\$	1,293,571.55
17.	Spices & Seasonings	\$	1,283,215.63
18.	Boxes, Storage	\$	1,223,246.30
19.	Oil Absorbent Pads	\$	1,201,771.09
20.	Fruits & vegetables (Dried)	\$	1,148,085.08
21.	Cleaner, Disinfectant	\$	1,118,356.01
22.	Recycled Toner Cartridges	\$	1,090,028.06
23.	Pens, All Types	\$	1,045,560.79
24.	Butter/Margarine	\$	1,045,062.60
25.	Coffee & Tea	\$	1,026,979.74
26.	Drink Mixes, Powdered	\$	1,015,739.63

2011 SUPRA ANNUAL SURVEY

PRODUCTS		
CATEGORY	ITEM	FY2011 SALES
AUTOMOTIVE PRODUCTS		
	Oil Absorbent Pads	\$ 1,201,771.09
	Alarm, Back-Up	\$ 20,113.92
	Windshield Wipers	\$ 7,498.47
	Booster Cables	\$ 3,639.55
	Diesel Exhaust Fluid	\$ 3,159.20
	Electronic Flares	\$ 692.16
	Oil Filters	\$ 197.88
CATEGORY SUBTOTAL		\$ 1,237,072.27

2011 SUPRA ANNUAL SURVEY

PRODUCTS		
CATEGORY	ITEM	FY2011 SALES
HOSPITAL & INSTITUTIONAL CARE		
	Adult Incontinent Briefs & Pads	\$ 8,874,950.54
	Kit, Drug Screening & Testing	\$ 2,035,759.51
	Towels, Terrycloth	\$ 821,525.42
	Washcloths	\$ 730,707.01
	Kit, Hospital Admissions/Patient Care	\$ 675,823.02
	Gloves, Vinyl	\$ 638,095.16
	Sheets & Blankets	\$ 450,598.84
	Gloves, Disposable, Latex	\$ 417,657.22
	Gloves, Nitrile	\$ 367,990.82
	Kit, First Aid and Refills	\$ 361,021.10
	Bags, Laundry	\$ 355,634.53
	Adult Wet Wipes	\$ 266,083.19
	Draperies	\$ 217,815.58
	Kit, Personal Care Hygiene/Refills	\$ 211,671.68
	Window Shades	\$ 203,542.57
	Cutlery, Plastic	\$ 170,355.00
	Window Blinds	\$ 123,029.60
	Bibs	\$ 102,845.43
	Kit, Sexual Assault	\$ 96,994.90
	Kit, Vaccination Clinic	\$ 89,937.00
	Gowns, Examination	\$ 75,535.33
	Gloves, Industrial	\$ 66,807.45
	Medical Products, Undefined	\$ 64,667.60
	Gloves, Examination	\$ 61,649.26
	Kit, Biohazard	\$ 59,396.70
	Pillow Cases	\$ 32,779.46
	Bedspreads	\$ 31,922.85
	Kit, Inmate Intake	\$ 30,000.00
	Trays, Cafeteria	\$ 27,117.12
	Shower Curtains	\$ 26,214.88
	Undefined Healthcare Products	\$ 22,686.55
	Kit, Pandemic (Bird, H1N1)	\$ 21,434.00
	Fall Prevention Equipment	\$ 21,345.68
	Sleepwear	\$ 18,044.56
	Pillows	\$ 13,587.42
	Blood Pressure Cuffs	\$ 12,000.00
	Kit, Urinal Screen	\$ 8,526.89

2011 SUPRA ANNUAL SURVEY

PRODUCTS		
CATEGORY	ITEM	FY2011 SALES
HOSPITAL & INSTITUTIONAL CARE		
	Styrofoam Cups	\$ 5,825.36
	Kit, Speciman	\$ 4,397.67
	Towels, Dish	\$ 4,017.05
	Kit, Neonatal Admission	\$ 3,155.23
	Gloves, Plastic Food Service	\$ 3,006.70
	Restraints	\$ 2,099.31
	Nightgowns	\$ 1,693.50
	Eyewash Container, Portable	\$ 1,625.24
	Stools, Laboratory	\$ 1,104.60
	Kit, CPR and Refills	\$ 466.18
	Backboard, Disposable	\$ 259.93
CATEGORY SUBTOTAL		\$ 17,833,404.64

2011 SUPRA ANNUAL SURVEY

PRODUCTS		
CATEGORY	ITEM	FY2011 SALES
PERSONAL CARE ITEMS		
	Soaps & Dispensers	\$ 2,534,826.31
	Condoms	\$ 1,394,260.44
	Toothpaste	\$ 948,931.92
	Toothbrushes	\$ 550,513.51
	Disposable Razors	\$ 507,678.45
	Instant Hand Sanitizer	\$ 464,703.69
	Shampoo	\$ 406,560.70
	Eyeglasses	\$ 222,826.92
	Sanitary Napkins	\$ 190,831.76
	Toiletries	\$ 127,500.00
	Diapers, Children's	\$ 62,121.70
	Deodorant, Personal	\$ 43,159.94
	Lotions	\$ 34,572.41
	Sunscreen & Dispensers	\$ 16,266.04
	Body Wash	\$ 14,187.15
	Wheelchairs & Parts/Scooters	\$ 12,477.47
	Tampons	\$ 11,143.76
	Personal Hygiene Bag	\$ 8,175.92
	Hair Brushes & Combs	\$ 4,695.83
	Shaving Cream	\$ 4,223.82
	Shower Shoes	\$ 3,576.68
	Back Supports	\$ 3,270.19
	Bandage, Elastic	\$ 2,569.73
	Boxes, Personal Storage	\$ 2,504.79
	Denture Products	\$ 1,983.02
	Baby Oil	\$ 1,920.39
	Insect Repellant	\$ 1,914.00
	Mouthwash	\$ 1,527.64
	Baby Powder	\$ 723.92
	Bergemot Products	\$ 533.26
	Bandage, Roller	\$ 19.20
CATEGORY SUBTOTAL		\$ 7,580,200.56

2011 SUPRA ANNUAL SURVEY

PRODUCTS		
CATEGORY	ITEM	FY2011 SALES
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Bags, Plastic Trash	\$ 5,272,521.20
	Tissue, Toilet	\$ 3,767,386.60
	Towels, Paper, All Types	\$ 2,038,791.86
	Cleaner, Disinfectant	\$ 1,118,356.01
	Pads, Floor & Utility	\$ 686,765.73
	Mops/Mopheads/Handles	\$ 445,721.34
	Deodorizers	\$ 425,082.41
	Floor Wax/Finish/Stripper	\$ 394,737.16
	Cleaner, Other	\$ 390,006.63
	Bleach	\$ 388,630.05
	Waste Water Treatment Products	\$ 345,277.43
	Mats, Walk-Off	\$ 279,212.84
	Green Cleaning Products	\$ 265,691.82
	Brooms & Brushes	\$ 259,888.64
	Laundry Detergent	\$ 252,313.95
	Dishwashing Detergent	\$ 212,373.49
	Portion Pac Cleaning Products	\$ 158,431.15
	Paper Products	\$ 142,000.00
	Rags, Wiping	\$ 123,415.24
	Dryer, Hand/Hair	\$ 66,849.45
	Cleaning Pads, Griddle	\$ 66,291.01
	Wipes, Industrial	\$ 50,480.79
	Disinfectant, Pine Oil	\$ 43,980.62
	Towels, 100% Muslin	\$ 36,645.12
	Undefined Housekeeping Products	\$ 34,662.01
	Toilet Seat Covers	\$ 30,634.92
	Tissue, Facial	\$ 29,513.03
	Scrub Wipes	\$ 29,067.46
	Vacuums	\$ 26,666.38
	Scrubbing Pad, Nylon	\$ 22,811.40
	Sponges/Scrubbers	\$ 20,159.05
	Flush Valve, Toilet & Urinal	\$ 17,457.00
	Towels, Cloth	\$ 12,305.73
	Cleaner/Degreaser, Environmentally Safe	\$ 11,729.19
	Alarm, Carbon Monoxide	\$ 11,155.20
	Kit, Emergency Clean-Up	\$ 8,139.42

FY2011 PRODUCT SALES BY JANITORIAL/HOUSEKEEPING AND GROUNDS CATEGORY -
HIGH TO LOW VOLUME

2011 SUPRA ANNUAL SURVEY

CATEGORY	ITEM	FY2011 SALES
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Truck Wash	\$ 7,948.00
	Rakes	\$ 7,866.99
	Squeegees, All Types	\$ 6,904.74
	Towlettes, Lens Cleaning	\$ 6,800.40
	Engine Degreaser	\$ 5,422.50
	Mats, Bus	\$ 5,324.16
	Ant Killer	\$ 4,868.24
	Kit, Multiple Plate Water Sample	\$ 4,860.00
	Wipes, Anti-Bacterial	\$ 4,806.45
	Glass Cleaner	\$ 4,419.14
	Urinal Screens	\$ 4,406.06
	Snow Shovels	\$ 3,717.90
	Dustmop Products	\$ 3,355.51
	Hose, Fire or Garden	\$ 3,168.03
	Light Bulbs	\$ 2,910.34
	Kit, Spill	\$ 2,669.36
	Furniture Polish, Liquid	\$ 2,271.95
	Litter Pick-Up Sticks	\$ 2,259.71
	Toilet Rim Hangers	\$ 1,998.52
	Dust Pans	\$ 1,378.80
	Kit, Baseboard Scrubber	\$ 1,172.68
	Urinal Blocks	\$ 999.26
	Faucets	\$ 804.48
	Cleaner, Grille	\$ 730.50
	Wipes, Utility	\$ 546.54
	Refuse Containers	\$ 529.52
	Litter Bags, Vinyl	\$ 374.72
CATEGORY SUBTOTAL		\$ 17,577,665.83

2011 SUPRA ANNUAL SURVEY

PRODUCTS		
CATEGORY	ITEM	FY2011 SALES
FOOD & BEVERAGES		
	Sauces/Soups/Gravy	\$ 1,411,584.00
	Spices and Seasonings	\$ 1,283,215.63
	Fruits & Vegetables (Dried)	\$ 1,148,085.08
	Butter/Margarine	\$ 1,045,062.60
	Coffee & Tea	\$ 1,026,979.74
	Drink Mixes, Powdered	\$ 1,015,739.63
	Pizza Crust	\$ 375,758.73
	Dessert, Snack	\$ 353,001.93
	Beans	\$ 216,818.00
	Pasta	\$ 194,398.24
	Dips	\$ 193,028.64
	Food Sampler	\$ 190,011.59
	Gelatins & Puddings	\$ 135,810.56
	Baking Mixes	\$ 86,689.00
	Kit, Food Service	\$ 82,889.22
	Bagels	\$ 11,745.00
CATEGORY SUBTOTAL		\$ 8,770,817.59

2011 SUPRA ANNUAL SURVEY

PRODUCTS		
CATEGORY	ITEM	FY2011 SALES
OFFICE & SCHOOL		
	Paper, Copier	\$ 9,514,742.50
	Toner Cartridge, New	\$ 6,357,921.04
	Paper, Continuous Form	\$ 2,788,621.94
	Laser Printer Cartridges	\$ 2,050,833.54
	Boxes, Storage	\$ 1,223,246.30
	Recycled Toner Cartridges	\$ 1,090,028.06
	Pens, All Types	\$ 1,045,560.79
	Boxes, File	\$ 721,889.96
	Folders, All Types	\$ 717,459.81
	Envelopes	\$ 512,392.65
	Binder, Clear Overlay	\$ 477,303.31
	Paper, Continuous Form Carbon Insert	\$ 465,345.55
	Award Items	\$ 428,809.05
	Price Per Page	\$ 346,268.08
	Markers, All Types	\$ 318,481.01
	Batteries	\$ 315,666.80
	Inkjet Cartridges	\$ 307,709.59
	Calendars, All Types	\$ 282,363.85
	Pencils, All Types	\$ 250,135.51
	Binder, 3-Ring	\$ 246,814.40
	Chairmats	\$ 229,129.67
	Scratch Pads & Holders	\$ 211,398.31
	DVDs	\$ 186,196.44
	Scissors	\$ 186,156.65
	Tape	\$ 174,619.12
	Highlighters, All Types	\$ 166,239.69
	Labels, Address	\$ 162,237.82
	Correction Fluid	\$ 143,844.63
	Stamp Pads/Ink/Accessories	\$ 137,017.52
	Fax Toner Cartridges	\$ 126,068.83
	Flash Drive	\$ 119,776.35
	Examination Booklets	\$ 116,197.56
	Clocks, All Types	\$ 104,823.19
	Post-It Notes	\$ 102,698.69
	Staplers/Staples/Removers	\$ 99,376.97
	Computer Keyboard Air Duster	\$ 84,433.60
	Name Badges	\$ 80,959.82

2011 SUPRA ANNUAL SURVEY

CATEGORY	ITEM	FY2011 SALES
OFFICE & SCHOOL		
	Binder, Recycled	\$ 76,074.64
	Computer Disks	\$ 72,074.92
	CDs	\$ 67,956.00
	Frames, Picture & Document	\$ 65,822.60
	Writing Pads	\$ 63,950.42
	Bulletin Boards	\$ 62,991.87
	Clips, Binder, Paper & Clam	\$ 52,704.87
	Undefined Office Supplies, Central Store Sales	\$ 50,200.07
	Sheet Protectors	\$ 40,739.74
	Erasable Markerboards	\$ 35,649.30
	Toner Services	\$ 32,453.49
	Office Supplies, Undefined	\$ 28,077.76
	Headphones, Audio	\$ 23,862.45
	Kit, Office Equipment Cleaning	\$ 21,470.36
	Binder, Slant Ring	\$ 21,236.14
	Whiteboard Erasers/Markers	\$ 18,758.81
	Desk Accessories	\$ 18,041.35
	Jewel Cases (for DVDs and CDs)	\$ 17,957.85
	Plaques, All Types	\$ 17,635.32
	Compressed Air	\$ 17,544.00
	Mailers/Mailing Tubes	\$ 17,050.82
	Computer Mouse Pads	\$ 16,353.48
	Cover, Recycled Pressboard	\$ 15,914.23
	Paper, Carbon	\$ 15,578.56
	Clipboards/Archfiles	\$ 13,810.05
	Power Strip/Surge Protectors	\$ 12,898.00
	Calculators	\$ 10,101.91
	Privacy Shield	\$ 9,817.00
	Screen Printing	\$ 9,606.92
	ID Card Reel	\$ 9,513.32
	Glue Sticks	\$ 7,497.80
	Binder, Wide Back Plastic	\$ 6,351.26
	Easel Pad	\$ 6,150.00
	Tape Dispensers	\$ 5,740.80
	Laminating Sheets	\$ 5,695.00
	Binder, Award	\$ 5,518.80
	File Wallets	\$ 5,500.00
	Computer Wrist Rests	\$ 4,767.11

2011 SUPRA ANNUAL SURVEY

CATEGORY	ITEM	FY2011 SALES
OFFICE & SCHOOL		
	Tapes, VHS	\$ 4,666.32
	Cable Ties	\$ 3,547.56
	Shredder Oil	\$ 3,418.81
	Push Pins/Tacks	\$ 2,899.98
	Rulers	\$ 2,512.75
	Rubber Bands	\$ 2,458.00
	Tapes, Digital	\$ 2,258.50
	Pencil Sharpener	\$ 2,017.99
	Cards, Business	\$ 2,010.00
	Tapes, Cassette	\$ 1,947.04
	Neck Lanyard	\$ 1,504.25
	Index Cards	\$ 1,069.06
	Index Dividers	\$ 995.40
	Hole Punches	\$ 622.64
	Correction Tape	\$ 537.05
	VuRyte Workstation	\$ 406.27
	Flag Tape	\$ 226.30
	Footrest, Ergonomic	\$ 157.43
	PC Cameras	\$ 98.56
CATEGORY SUBTOTAL		\$ 32,909,189.53

2011 SUPRA ANNUAL SURVEY

PRODUCTS		
CATEGORY	ITEM	FY2011 SALES
INDUSTRIAL SUPPLIES		
	Air Filters & Media, All Types	\$ 429,695.96
	Locks, Cable & Pad	\$ 202,957.93
	Tape, All Types	\$ 155,482.92
	Rock Salt	\$ 136,470.52
	Mailbox Post	\$ 99,647.50
	Pallets	\$ 95,810.00
	Stakes/Laths	\$ 62,944.75
	Tools, Hand	\$ 61,758.52
	Paint, Field Marking	\$ 33,730.60
	Rock Sample Bag	\$ 32,208.00
	Tape, Fiberglass	\$ 22,994.92
	Tape, Duct	\$ 21,031.72
	Tape, Undefined	\$ 8,948.58
	Shrink Wrap	\$ 4,969.44
	Safety Fences	\$ 4,959.06
	Bags, Sand	\$ 2,870.00
CATEGORY SUBTOTAL		\$ 1,376,480.42

2011 SUPRA ANNUAL SURVEY

PRODUCTS		
CATEGORY	ITEM	FY2011 SALES
SAFETY PRODUCTS		
	Signs, All Types	\$ 1,674,988.89
	Vests, Safety	\$ 1,293,571.55
	Delineator Devices	\$ 962,501.36
	Lighting, Safety & Light Sticks	\$ 793,028.74
	Shoes, Safety	\$ 655,876.51
	Gloves, Work	\$ 418,410.34
	Glasses, Safety	\$ 325,074.76
	Portable Signs & Stands	\$ 213,623.42
	T-Shirt, High Visibility	\$ 197,651.10
	Hard Hats	\$ 153,080.17
	Reflective Sheeting	\$ 134,124.00
	Helmets, Protective	\$ 115,340.39
	Tools	\$ 83,477.05
	Clock, Time	\$ 80,905.93
	Police Car Markings	\$ 63,073.80
	Steel Toe Rubber Boots	\$ 54,645.30
	Vehicle Identification Graphics	\$ 46,923.25
	Leg Guards	\$ 45,854.55
	Flags, Safety	\$ 42,465.02
	Ear Plugs	\$ 38,836.98
	Barricades	\$ 38,037.80
	Target, Shooting	\$ 33,642.00
	Traffic Cones & Barricades	\$ 31,640.08
	Dust Masks	\$ 31,562.49
	Drum Channelizers	\$ 31,477.34
	Caps, Reflective	\$ 28,072.20
	Trousers, Safety	\$ 25,191.87
	Undefined Safety Products	\$ 23,118.69
	Jacket, Safety	\$ 16,974.42
	Flashlights	\$ 15,587.06
	Gloves, Driver	\$ 14,760.00
	Evidence Pails	\$ 11,737.92
	Barrier Covers	\$ 9,928.20
	Arm & Leg Bands, Reflective	\$ 3,328.92
	Vests, Survey	\$ 3,100.00
	Traction Footwear	\$ 2,531.84
	Vests, Safety, Tear-Away	\$ 1,319.49

2011 SUPRA ANNUAL SURVEY

CATEGORY	ITEM	FY2011 SALES
SAFETY PRODUCTS		
	Vests, Incident Command	\$ 1,200.00
	Vests, Safety, Disposable	\$ 1,171.74
	Safety Baton, Traffic	\$ 1,089.95
	Tree Shelter	\$ 925.50
	Flares, Safety (LED)	\$ 147.90
CATEGORY SUBTOTAL		\$ 7,719,998.52

2011 SUPRA ANNUAL SURVEY

PRODUCTS		
CATEGORY	ITEM	FY2011 SALES
FURNITURE & FIXTURES		
	Chairs, All Types	\$ 339,241.66
	Picnic Tables	\$ 188,127.20
	Tables/Credenzas/Hutches, All Types	\$ 96,868.83
	Desks and Workstations	\$ 7,640.79
	Bookshelves, All Types	\$ 1,125.00
	File Cabinets	\$ 481.37
CATEGORY SUBTOTAL		\$ 633,484.85

2011 SUPRA ANNUAL SURVEY

PRODUCTS		
CATEGORY	ITEM	FY2011 SALES
CLOTHING/SEWN PRODUCTS		
	Footwear, All Types (Except Safety)	\$ 1,984,047.55
	Coats & Jackets	\$ 1,300,681.68
	T-Shirts	\$ 687,492.82
	Pants & Jeans, All Types	\$ 635,975.43
	Sweatshirts	\$ 584,833.20
	Uniforms	\$ 529,412.14
	Bras	\$ 265,659.75
	Underwear	\$ 251,830.24
	Socks	\$ 240,525.80
	Shirts, Golf/Polo	\$ 238,238.53
	Caps, All Types	\$ 217,525.93
	Patches	\$ 196,610.70
	Sweaters	\$ 144,212.00
	Shirts, Other	\$ 135,973.47
	Clothing, Screened or Embroidered	\$ 124,611.12
	Sweatpants	\$ 81,264.11
	Flags, US, State, Other	\$ 75,888.68
	Shorts, All Types	\$ 75,236.49
	Belts	\$ 51,251.35
	Shoes, Ladies	\$ 46,509.12
	Swimwear	\$ 40,557.03
	Rainwear	\$ 30,690.45
	Badge Case	\$ 25,728.30
	Bags, Athletic	\$ 25,099.54
	Undefined Clothing/Sewn Products	\$ 21,714.44
	Bags, Other	\$ 19,715.27
	Shirts, Jersey	\$ 17,400.25
	Coveralls, Disposable	\$ 8,586.81
	Thermal Clothing	\$ 4,916.28
	Oven Mitts	\$ 2,692.70
	Bandanas	\$ 2,040.00
	Fanny Packs	\$ 144.69
CATEGORY SUBTOTAL		\$ 8,067,065.87

2011 SUPRA ANNUAL SURVEY

PRODUCTS		
CATEGORY	ITEM	FY2011 SALES
MISCELLANEOUS		
	Advertising Specialities	\$ 645,392.38
	Promotional Products	\$ 241,182.19
	Firewood	\$ 133,091.39
	Screen Charge	\$ 123,851.87
	Coolers	\$ 107,266.26
	Power Cables	\$ 21,660.48
	Photographic Film Enlargements	\$ 5,354.05
	Motivational Art	\$ 3,018.51
	Lottery Counter Vinyl Mats	\$ 862.20
CATEGORY SUBTOTAL		\$ 1,281,679.33

CONNECTICUT

CONNECTICUT

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA CONNECTICUT

Number of Service Contracts		165
Number of CRPs Eligible to Participate in Program		60
Number of CRPs Producing Products and/or Providing Services		30
Total Number of Persons with Disabilities Producing Products and/or Providing Services		683
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		262,232.00
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	2,546,998.00
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products		N/A
Providing Services	\$	9.71
Number of Persons with Disabilities Placed in Competitive Employment		N/A

CONNECTICUT

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Mats, Walk-Off	\$ 279,212.84
	Mops/Mopheads/Handles	\$ 62,217.18
	CATEGORY SUBTOTAL	\$ 341,430.02
FOOD & BEVERAGES		
	Coffee & Tea	\$ 87,589.00
	Spices and Seasonings	\$ 72,793.00
	CATEGORY SUBTOTAL	\$ 160,382.00
OFFICE & SCHOOL		
	Laser Printer Cartridges	\$ 148,003.05
	CATEGORY SUBTOTAL	\$ 148,003.05
CLOTHING/SEWN PRODUCTS		
	Uniforms	\$ 382,914.31
	CATEGORY SUBTOTAL	\$ 382,914.31
TOTAL FY2011 PRODUCT SALES		\$ 1,032,729.38

CONNECTICUT

SERVICES		
SERVICES	SERVICE	FY2011 SALES
	Dry Cleaning	\$ 319,262.85
	Food Service	\$ 164,038.46
	Janitorial, Non-Rest Area/Welcome Center	\$ 7,917,654.00
	Labor Services	\$ 43,640.70
	Lawn Care Services	\$ 145,554.00
	Mailroom	\$ 59,538.75
	Temporary Services	\$ 123,539.93
	Vehicle Washing	\$ 4,830.73
TOTAL FY2011 SERVICES SALES		\$ 8,778,059.42
TOTAL FY2011 SALES		\$ 9,810,788.80

DELAWARE

DELAWARE

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

DELAWARE

Number of Service Contracts		3
Number of CRPs Eligible to Participate in Program		10
Number of CRPs Producing Products and/or Providing Services		5
Total Number of Persons with Disabilities Producing Products and/or Providing Services		421
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		287,215.00
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	3,819,075.41
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products		N/A
Providing Services		N/A
Number of Persons with Disabilities Placed in Competitive Employment		N/A

DELAWARE

PRODUCTS

CATEGORY

ITEM

FY2011 SALES

TOTAL FY2011 PRODUCT SALES

\$

-

SERVICES

SERVICE

FY2011 SALES

Document Destruction/Shredding

\$

2,307.41

Janitorial, Non-Rest Area/Welcome Center

\$

2,246,005.92

Temporary Services

\$

1,570,762.08

TOTAL FY2011 SERVICES SALES

\$

3,819,075.41

TOTAL FY2011 SALES

\$

3,819,075.41

FLO R I D A

FLORIDA

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

FLORIDA

Number of Service Contracts		116
Number of CRPs Eligible to Participate in Program		50
Number of CRPs Producing Products and/or Providing Services		37
Total Number of Persons with Disabilities Producing Products and/or Providing Services		1,268
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		906,979.00
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	7,551,861.61
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products		N/A
Providing Services	\$	8.33
Number of Persons with Disabilities Placed in Competitive Employment		37

FLORIDA

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
AUTOMOTIVE PRODUCTS		
	Booster Cables	\$ 348.40
	CATEGORY SUBTOTAL	\$ 348.40
HOSPITAL & INSTITUTIONAL CARE		
	Eyewash Container, Portable	\$ 1,625.24
	Gloves, Disposable, Latex	\$ 276,480.21
	Kit, Biohazard	\$ 827.70
	Kit, CPR and Refills	\$ 466.18
	Kit, Drug Screening & Testing	\$ 848,686.58
	Kit, First Aid and Refills	\$ 41,891.65
	CATEGORY SUBTOTAL	\$ 1,169,977.56
PERSONAL CARE ITEMS		
	Back Supports	\$ 220.58
	Bandage, Elastic	\$ 727.73
	Condoms	\$ 1,296,667.94
	Instant Hand Sanitizer	\$ 13,664.59
	Soaps & Dispensers	\$ 24,233.94
	Sunscreen & Dispensers	\$ 1,231.50
	CATEGORY SUBTOTAL	\$ 1,336,746.28

	ITEM	FY2011 SALES
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Dustmop Products	\$ 3,355.51
	Mops/Mopheads/Handles	\$ 167,923.35
	Rags, Wiping	\$ 1,253.10
	Rakes	\$ 2,256.11
	Sponges/Scrubbers	\$ 5,889.64
	CATEGORY SUBTOTAL	\$ 180,677.71
OFFICE & SCHOOL		
	Award Items	\$ 23,748.34
	Bulletin Boards	\$ 1,759.59
	Calendars, All Types	\$ 60,611.60
	Chairmats	\$ 9,216.51
	Clipboards/Archfiles	\$ 200.38
	Clocks, All Types	\$ 16,108.87
	Computer Keyboard Air Duster	\$ 1,935.00
	Footrest, Ergonomic	\$ 157.43
	Frames, Picture & Document	\$ 450.76
	Highlighters, All Types	\$ 214.02
	Hole Punches	\$ 622.64
	Inkjet Cartridges	\$ 5,439.95
	Laser Printer Cartridges	\$ 340,221.91
	Mailers/Mailing Tubes	\$ 32.60
	Markers, All Types	\$ 51.75
	Pencils, All Types	\$ 252.99
	Pens, All Types	\$ 27,888.68
	Price Per Page	\$ 346,268.08
OFFICE & SCHOOL		
	Staplers/Staples/Removers	\$ 1,989.82
	Toner Services	\$ 32,453.49
	Whiteboard Erasers/Markers	\$ 2,861.93
	CATEGORY SUBTOTAL	\$ 872,486.34

	ITEM	FY2011 SALES
INDUSTRIAL SUPPLIES		
	Stakes/Laths	\$ 6,830.02
	CATEGORY SUBTOTAL	\$ 6,830.02
SAFETY PRODUCTS		
	Ear Plugs	\$ 2,445.88
	Glasses, Safety	\$ 3,331.12
	Vests, Safety	\$ 8,275.02
	CATEGORY SUBTOTAL	\$ 14,052.02
CLOTHING/SEWN PRODUCTS		
	Clothing, Screened or Embroidered	\$ 124,611.12
	Flags, US, State, Other	\$ 75,888.68
	CATEGORY SUBTOTAL	\$ 200,499.80
MISCELLANEOUS COMMODITIES		
	Lottery Counter Vinyl Mats	\$ 862.20
	CATEGORY SUBTOTAL	\$ 862.20
TOTAL FY2011 PRODUCT SALES		\$ 3,782,480.33
SERVICES	SERVICE	FY2011 SALES
	Bus Cleaning	\$ 1,248,723.16
	Call Center Operation	\$ 225,679.88
	Janitorial, Non-Rest Area/Welcome Center	\$ 8,939,516.46
	Janitorial, Rest Area & Welcome Center	\$ 8,260,510.70
	Lawn Care Services	\$ 222,869.20
	Litter Pick-Up	\$ 1,635,598.70
	Mowing, Roadside	\$ 153,636.47
	Packaging	\$ 1,767,029.98
	Parking Meter Coin Collection	\$ 80,505.64
TOTAL FY2011 SERVICES SALES		\$ 22,534,070.19
TOTAL FY2011 SALES		\$ 26,316,550.52

GEORGIA

GEORGIA

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

GEORGIA

Number of Service Contracts		34
Number of CRPs Eligible to Participate in Program		15
Number of CRPs Producing Products and/or Providing Services		8
Total Number of Persons with Disabilities Producing Products and/or Providing Services		298
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		59,814.00
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	509,011.44
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products	\$	8.51
Providing Services	\$	8.51
Number of Persons with Disabilities Placed in Competitive Employment		33

GEORGIA

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
HOSPITAL & INSTITUTIONAL CARE		
	Gloves, Examination	\$ 51,567.89
	Gloves, Plastic Food Service	\$ 2,170.24
	Kit, First Aid and Refills	\$ 16,622.00
	Pillow Cases	\$ 15,500.00
	CATEGORY SUBTOTAL	\$ 85,860.13
PERSONAL CARE ITEMS		
	Disposable Razors	\$ 220,433.00
	Soaps & Dispensers	\$ 3,687.00
	CATEGORY SUBTOTAL	\$ 224,120.00
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Mops/Mopheads/Handles	\$ 36,028.00
	Pads, Floor & Utility	\$ 70,088.00
	Rags, Wiping	\$ 9,416.00
	CATEGORY SUBTOTAL	\$ 115,532.00
OFFICE & SCHOOL		
	Laser Printer Cartridges	\$ 471,215.00
	CATEGORY SUBTOTAL	\$ 471,215.00
INDUSTRIAL SUPPLIES		
	Pallets	\$ 95,810.00
	CATEGORY SUBTOTAL	\$ 95,810.00

GEORGIA

CATEGORY	ITEM	FY2011 SALES
SAFETY PRODUCTS		
	Gloves, Work	\$ 16,391.73
	CATEGORY SUBTOTAL	\$ 16,391.73
TOTAL FY2011 PRODUCT SALES		\$ 1,008,928.86
SERVICES		
	SERVICE	FY2011 SALES
	Fulfillment	\$ 167,203.00
	Janitorial, Non-Rest Area/Welcome Center	\$ 966,435.00
	Landscaping	\$ 91,393.00
	Mailroom	\$ 644,528.00
TOTAL FY2011 SERVICES SALES		\$ 1,869,559.00
TOTAL FY2011 SALES		\$ 2,878,487.86

GEORGIA

INDIANA

INDIANA

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

INDIANA

Number of Service Contracts		38
Number of CRPs Eligible to Participate in Program		55
Number of CRPs Producing Products and/or Providing Services		33
Total Number of Persons with Disabilities Producing Products and/or Providing Services		1,950
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		N/A
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	1,828,570.27
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products	\$	5.12
Providing Services	\$	7.51
Number of Persons with Disabilities Placed in Competitive Employment		140

INDIANA

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
HOSPITAL & INSTITUTIONAL CARE		
	Bags, Laundry	\$ 35,343.91
	Cutlery, Plastic	\$ 39,408.01
	Gloves, Disposable, Latex	\$ 30,962.72
	Gloves, Industrial	\$ 64,890.00
	Gloves, Nitrile	\$ 113,075.31
	Gloves, Vinyl	\$ 68,740.73
	Kit, Pandemic (Bird, H1N1)	\$ 21,434.00
	Kit, Vaccination Clinic	\$ 89,937.00
	Medical Products, Undefined	\$ 8,232.00
	Sheets & Blankets	\$ 7,117.64
	Towels, Terrycloth	\$ 68,184.88
	Washcloths	\$ 14,413.12
	CATEGORY SUBTOTAL	\$ 561,739.32
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Bags, Plastic Trash	\$ 682,361.84
	Brooms & Brushes	\$ 24,577.23
	Glass Cleaner	\$ 75.50
	Kit, Spill	\$ 1,870.90
	Mops/Mopheads/Handles	\$ 96,046.68
	Squeegees, All Types	\$ 4,006.70
	Wipes, Industrial	\$ 50,158.80
	CATEGORY SUBTOTAL	\$ 859,097.65

	ITEM		FY2011 SALES
FOOD & BEVERAGES			
	Baking Mixes	\$	86,689.00
	Drink Mixes, Powdered	\$	1,875.00
	CATEGORY SUBTOTAL	\$	88,564.00
OFFICE & SCHOOL			
	Binder, Clear Overlay	\$	6,193.19
	Binder, Slant Ring	\$	3,791.75
	Binder, 3-Ring	\$	2,654.22
	Boxes, Storage	\$	448,680.63
	Clips, Binder, Paper & Clam	\$	554.20
	Recycled Toner Cartridges	\$	186,511.25
	Screen Printing	\$	2,029.45
	CATEGORY SUBTOTAL	\$	650,414.69
SAFETY PRODUCTS			
	Arm & Leg Bands, Reflective	\$	2,501.70
	Barricades	\$	31,697.50
	Caps, Reflective	\$	17,408.70
	Drum Channelizers	\$	30,618.34
	Flags, Safety	\$	3,105.00
	Gloves, Work	\$	11,221.32
	Portable Signs & Stands	\$	193,676.22
	Signs, All Types	\$	2,154.89
	T-Shirt, High Visibility	\$	56,016.30
	Traffic Cones & Barricades	\$	29,819.68
	Vests, Safety	\$	58,566.57
	CATEGORY SUBTOTAL	\$	436,786.22

	ITEM	FY2011 SALES
CLOTHING/SEWN PRODUCTS		
	Bags, Athletic	\$ 11,024.70
	Belts	\$ 1,923.39
	Caps, All Types	\$ 29,408.32
	CATEGORY SUBTOTAL	\$ 42,356.41
TOTAL FY2011 PRODUCT SALES		\$ 2,638,958.29
SERVICES	SERVICE	FY2011 SALES
	Document Destruction/Shredding	\$ 30,272.95
	Embroidery	\$ 3,276.00
	Janitorial, Non-Rest Area/Welcome Center	\$ 679,743.17
	Janitorial, Rest Area & Welcome Center	\$ 4,646,379.75
	Mailing/Collating/Sorting	\$ 1,095,497.04
TOTAL FY2011 SERVICES SALES		\$ 6,455,168.91
TOTAL FY2011 SALES		\$ 9,094,127.20

LOUISIANA

LOUISIANA

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

LOUISIANA

Number of Service Contracts		378
Number of CRPs Eligible to Participate in Program		91
Number of CRPs Producing Products and/or Providing Services		57
Total Number of Persons with Disabilities Producing Products and/or Providing Services		1,396
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		N/A
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	3,491,462.04
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products		N/A
Providing Services		N/A
Number of Persons with Disabilities Placed in Competitive Employment		N/A

LOUISIANA

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
HOSPITAL & INSTITUTIONAL CARE		
	Cutlery, Plastic	\$ 10,279.42
	CATEGORY SUBTOTAL	\$ 10,279.42
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Rags, Wiping	\$ 38,899.70
	CATEGORY SUBTOTAL	\$ 38,899.70
INDUSTRIAL SUPPLIES		
	Air Filters & Media, All Types	\$ 2,806.08
	Stakes/Laths	\$ 4,167.59
	CATEGORY SUBTOTAL	\$ 6,973.67
SAFETY PRODUCTS		
	Signs, All Types	\$ 4,033.72
	CATEGORY SUBTOTAL	\$ 4,033.72
TOTAL FY2011 PRODUCT SALES		\$ 60,186.51

SERVICES		
SERVICES	SERVICE	FY2011 SALES
	Concrete Work	\$ 100,886.49
	Document Destruction/Shredding	\$ 155,777.78
	Dust Mop & Walk-Off Mat Rental	\$ 20,622.78
	Floor Maintenance	\$ 28,149.17
	Interior Construction	\$ 2,938.81
	Irrigation Repair	\$ 11,599.04
	Janitorial, Non-Rest Area/Welcome Center	\$ 5,714,238.19
	Laundry Services	\$ 757,127.23
	Lawn Care Services	\$ 3,274,436.19
	Mailing/Collating/Sorting	\$ 6,548.97
	Moving Maintenance	\$ 300.00
	Pressure Washing	\$ 183.71
	Temporary Services	\$ 45,431.32
	Trash Removal	\$ 44,725.74
TOTAL FY2011 SERVICES SALES		\$ 10,162,965.42
TOTAL FY2011 SALES		\$ 10,223,151.93

MARYLAND

MARYLAND

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

MARYLAND

Number of Service Contracts		156
Number of CRPs Eligible to Participate in Program		120
Number of CRPs Producing Products and/or Providing Services		40
Total Number of Persons with Disabilities Producing Products and/or Providing Services		1,071
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		984,375.99
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	8,428,909.99
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products	\$	10.00
Providing Services	\$	8.56
Number of Persons with Disabilities Placed in Competitive Employment		55

MARYLAND

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
INDUSTRIAL SUPPLIES		
	Stakes/Laths	\$ 6,118.28
	CATEGORY SUBTOTAL	\$ 6,118.28
TOTAL FY2011 PRODUCT SALES		\$ 6,118.28

SERVICES	SERVICE	FY2011 SALES
	Bus Shelter Cleaning	\$ 290,850.26
	Bus Shelter Repair	\$ 143,179.93
	Courier	\$ 152,153.69
	Data Entry	\$ 49,894.33
	Document Destruction/Shredding	\$ 22,881.62
	Document Imaging	\$ 2,599,948.32
	Election Processing Services	\$ 80,873.92
	Facility Management	\$ 341,752.25
	Floor Maintenance	\$ 11,185.56
	Grounds Policing	\$ 1,003,544.93
	Janitorial, Non-Rest Area/Welcome Center	\$ 24,473,384.95
	Janitorial, Rest Area & Welcome Center	\$ 137,115.67
	Landscaping	\$ 2,384,378.20
	Lawn Care Services	\$ 675,399.62
	Light Rail/Metro Cleaning	\$ 2,423,027.13
	Litter Pick-Up	\$ 288,374.24
	Mail Delivery	\$ 11,594.28
	Mailing/Collating/Sorting	\$ 619,444.24
	Packaging	\$ 2,000.00
	Printing	\$ 154,021.46
	Recycling	\$ 10,394.45
	Security	\$ 53,831.21
	Temporary Services	\$ 383,881.88

TOTAL FY2011 SERVICES SALES \$ 36,313,112.14

TOTAL FY2011 SALES \$ 36,319,230.42

NEVADA

NEVADA

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

NEVADA

Number of Service Contracts		96
Number of CRPs Eligible to Participate in Program		17
Number of CRPs Producing Products and/or Providing Services		9
Total Number of Persons with Disabilities Producing Products and/or Providing Services		1,502
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		N/A
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services		N/A
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products	\$	5.55
Providing Services	\$	7.55
Number of Persons with Disabilities Placed in Competitive Employment		264

NEVADA

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
OFFICE & SCHOOL		
	Toner Cartridge, New	\$ 14,763.71
	CATEGORY SUBTOTAL	\$ 14,763.71
TOTAL FY2011 PRODUCT SALES		\$ 14,763.71

SERVICES	SERVICE	FY2011 SALES
	Document Destruction/Shredding	\$ 355,142.40
	Document Imaging	\$ 300,000.00
	Electronic Recycling	\$ 911.28
	Food Service	\$ 453,922.00
	Fulfillment	\$ 58,612.24
	Janitorial, Non-Rest Area/Welcome Center	\$ 4,886,871.85
	Lawn Care Services	\$ 11,357.00
	Litter Pick-Up	\$ 74,366.84
	Mailing/Collating/Sorting	\$ 93,744.52
	Packaging	\$ 20,759.62
TOTAL FY2011 SERVICES SALES		\$ 6,255,687.75
TOTAL FY2011 SALES		\$ 6,270,451.46

NEW JERSEY

NEW JERSEY

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

NEW JERSEY

Number of Service Contracts		154
Number of CRPs Eligible to Participate in Program		36
Number of CRPs Producing Products and/or Providing Services		30
Total Number of Persons with Disabilities Producing Products and/or Providing Services		5,173
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		703,128.00
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	7,392,203.41
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products	\$	10.51
Providing Services	\$	10.51
Number of Persons with Disabilities Placed in Competitive Employment		N/A

NEW JERSEY

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
HOSPITAL & INSTITUTIONAL CARE		
	Adult Incontinent Briefs & Pads	\$ 1,250,000.00
	Adult Wet Wipes	\$ 120,000.00
	Blood Pressure Cuffs	\$ 12,000.00
	Gloves, Disposable, Latex	\$ 30,000.00
	Gloves, Nitrile	\$ 140,000.00
	Gloves, Vinyl	\$ 332,500.00
	Kit, Drug Screening & Testing	\$ 250,000.00
	Kit, First Aid and Refills	\$ 5,000.00
	Kit, Hospital Admissions/Patient Care	\$ 150,000.00
	CATEGORY SUBTOTAL	\$ 2,289,500.00
PERSONAL CARE ITEMS		
	Soaps & Dispensers	\$ 400,000.00
	Toiletries	\$ 127,500.00
	CATEGORY SUBTOTAL	\$ 527,500.00
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Cleaner, Disinfectant	\$ 37,000.00
	Deodorizers	\$ 1,200.00
	Paper Products	\$ 142,000.00
	Towels, Cloth	\$ 5,000.00
	CATEGORY SUBTOTAL	\$ 185,200.00

	ITEM	FY2011 SALES
OFFICE & SCHOOL		
	Clocks, All Types	\$ 4,000.00
	Toner Cartridge, New	\$ 3,200,000.00
	CATEGORY SUBTOTAL	\$ 3,204,000.00
SAFETY PRODUCTS		
	Ear Plugs	\$ 1,000.00
	Glasses, Safety	\$ 1,500.00
	CATEGORY SUBTOTAL	\$ 2,500.00
MISCELLANEOUS COMMODITIES		
	Advertising Specialities	\$ 550,000.00
	CATEGORY SUBTOTAL	\$ 550,000.00
TOTAL FY2011 PRODUCT SALES		\$ 6,758,700.00
SERVICES	SERVICE	FY2011 SALES
	Call Center Operation	\$ 850,000.00
	Carpet Cleaning	\$ 10,000.00
	Document Destruction/Shredding	\$ 91,500.00
	Document Imaging	\$ 7,000,000.00
	Grounds Maintenance	\$ 13,000.00
	Janitorial, Non-Rest Area/Welcome Center	\$ 13,500,000.00
	Laundry Services	\$ 145,000.00
	Mailing/Collating/Sorting	\$ 350,000.00
	Recycling	\$ 358,000.00
	Security	\$ 270,000.00
	Temporary Services	\$ 1,000,000.00
TOTAL FY2011 SERVICES SALES		\$ 23,587,500.00
TOTAL FY2011 SALES		\$ 30,346,200.00

NEW MEXICO

NEW MEXICO

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

NEW MEXICO

Number of Service Contracts		62
Number of CRPs Eligible to Participate in Program		105
Number of CRPs Producing Products and/or Providing Services		20
Total Number of Persons with Disabilities Producing Products and/or Providing Services		357
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		109,402.00
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	1,182,808.77
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products		N/A
Providing Services	\$	10.81
Number of Persons with Disabilities Placed in Competitive Employment		N/A

NEW MEXICO

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
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TOTAL FY2011 PRODUCT SALES		\$ -
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SERVICES

SERVICE

FY2011 SALES

Document Destruction/Shredding	\$ 48,273.50
Document Imaging	\$ 112,797.79
IT Services	\$ 134,621.37
Janitorial, Non-Rest Area/Welcome Center	\$ 1,064,338.60
Janitorial, Rest Area/Welcome Center	\$ 3,083,301.54
Lawn Care Services	\$ 121,344.14
Mailing/Collating/Sorting	\$ 24,799.34
Packaging	\$ 1,014.00
Professional Services	\$ 725,246.37
Transportation	\$ 94,660.67

TOTAL FY2011 SERVICES S	\$ 5,410,397.32
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TOTAL FY2011 SALES	\$ 5,410,397.32
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NEW YORK

NEW YORK

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

NEW YORK

Number of Service Contracts	818
Number of CRPs Eligible to Participate in Program	129
Number of CRPs Producing Products and/or Providing Services	78
Total Number of Persons with Disabilities Producing Products and/or Providing Services	6,537
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services	3,621,381.00
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$ 46,769,533.00
Average Hourly Wage Paid to Persons with Disabilities:	
Producing Products	\$ 4.20
Providing Services	\$ 13.61
Number of Persons with Disabilities Placed in Competitive Employment	50

NEW YORK

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
AUTOMOTIVE PRODUCTS		
	Diesel Exhaust Fluid	\$ 3,159.20
	Electronic Flares	\$ 692.16
	Oil Absorbant Pads	\$ 1,201,771.09
	Oil Filters	\$ 197.88
	Windshield Wipers	\$ 7,498.47
	CATEGORY SUBTOTAL	\$ 1,213,318.80
HOSPITAL & INSTITUTIONAL CARE		
	Adult Incontinent Briefs and Pads	\$ 6,750,997.74
	Adult Wet Wipes	\$ 1,816.29
	Bags, Laundry	\$ 79,018.95
	Cutlery, Plastic	\$ 58,961.45
	Gloves, Vinyl	\$ 146,553.06
	Gowns, Examination	\$ 75,535.33
	Kit, Biohazard	\$ 58,569.00
	Kit, Drug Screening & Testing	\$ 296,891.58
	Kit, First Aid and Refills	\$ 27,070.24
	Kit, Hospital Admissions/Patient Care	\$ 525,823.02
	Kit, Personal Care Hygiene/Refills	\$ 203,174.32
	Kit, Sexual Assault	\$ 84,366.00
	Kit, Urinal Screen	\$ 416.90
	Nightgowns	\$ 308.70
	Sheets & Blankets	\$ 140.97
	Trays, Cafeteria	\$ 27,117.12
	Washcloths	\$ 560,618.31
	CATEGORY SUBTOTAL	\$ 8,897,378.98
PERSONAL CARE ITEMS		
	Bandage, Roller	\$ 19.20
	Deodorant, Personal	\$ 9,090.72
	Disposable Razors	\$ 269,378.90
	Insect Repellant	\$ 1,914.00

	ITEM	FY2011 SALES
PERSONAL CARE ITEMS		
	Instant Hand Sanitizer	\$ 63,496.94
	Lotions	\$ 27,060.24
	Personal Hygiene Bag	\$ 8,175.92
	Sanitary Napkins	\$ 153,441.52
	Shampoo	\$ 320,927.94
	Soaps & Dispensers	\$ 821,869.95
	Tampons	\$ 2,226.00
	Toothbrushes	\$ 210,761.60
	Toothpaste	\$ 926,620.96
	CATEGORY SUBTOTAL	\$ 2,814,983.89
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Alarm, Carbon Monoxide	\$ 11,155.20
	Bags, Plastic Trash	\$ 2,386,254.44
	Bleach	\$ 388,630.05
	Cleaner, Disinfectant	\$ 1,076,518.01
	Cleaner, Other	\$ 6,673.59
	Deodorizers	\$ 418,786.18
	Dishwashing Detergent	\$ 212,226.67
	Dryer, Hand/Hair	\$ 66,849.45
	Engine Degreaser	\$ 5,422.50
	Faucets	\$ 804.48
	Floor Wax/Finish/Stripper	\$ 282,532.21
	Flush Valve, Toilet & Urinal	\$ 17,457.00
	Furniture Polish, Liquid	\$ 1,566.95
	Green Cleaning Products	\$ 265,691.82
	Hose, Fire or Garden	\$ 46.40
	Kit, Emergency Clean-Up	\$ 8,139.42
	Laundry Detergent	\$ 178,900.07
	Light Bulbs	\$ 2,910.34
	Mats, Bus	\$ 5,324.16
	Mops/Mopheads/Handles	\$ 1,282.18
	Pads, Floor & Utility	\$ 462,501.00
	Rags, Wiping	\$ 66,615.53
	Rakes	\$ 5,610.88
	Refuse Containers	\$ 529.52
	Snow Shovels	\$ 3,717.90
	Sponges/Scrubbers	\$ 11,385.78

	ITEM	FY2011 SALES
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Squeegees, All Types	\$ 2,898.04
	Tissue, Toilet	\$ 2,874,799.94
	Toilet Seat Covers	\$ 30,634.92
	Towelettes, Lens Cleaning	\$ 2,919.32
	Towels, Cloth	\$ 1,892.80
	Towels, Paper, All Types	\$ 888,536.29
	Truck Wash	\$ 6,759.46
	Vacuums	\$ 26,666.38
	Waste Water Treatment Products	\$ 345,277.43
	CATEGORY SUBTOTAL	\$ 10,067,916.31
FOOD & BEVERAGES		
	Butter/Margarine	\$ 1,045,062.60
	Coffee & Tea	\$ 329,465.82
	Drink Mixes, Powdered	\$ 726,682.30
	Fruits & Vegetables (Dried)	\$ 119,857.40
	Gelatins & Puddings	\$ 135,810.56
	Pasta	\$ 1,410.24
	Pizza Crust	\$ 375,758.73
	Sauces/Soups/Gravy	\$ 830,118.24
	Spices and Seasonings	\$ 74,584.44
	CATEGORY SUBTOTAL	\$ 3,638,750.33
OFFICE & SCHOOL		
	Batteries	\$ 267,624.48
	Binder, 3-Ring	\$ 167,262.43
	Boxes, File	\$ 629,763.66
	CD's	\$ 1,531.10
	Calendars, All Types	\$ 165,650.25
	Clipboards/Archfiles	\$ 7,285.68
	Clips, Binder, Paper & Clam	\$ 39,716.34
	Clocks, All Types	\$ 28,358.82
	Computer Mouse Pads	\$ 723.25
	Correction Fluid	\$ 33,507.19
	Envelopes	\$ 213,010.86
	Examination Booklets	\$ 116,197.56
	File Wallets	\$ 5,500.00

	ITEM	FY2011 SALES
OFFICE & SCHOOL		
	Flash Drive	\$ 371.30
	Folders, All Types	\$ 436,054.06
	Glue Sticks	\$ 3,609.60
	Headphones, Audio	\$ 23,862.45
	Kit, Office Equipment Cleaning	\$ 21,470.36
	Labels, Address	\$ 18,600.54
	Paper, Copier	\$ 9,185.36
	PC Cameras	\$ 98.56
	Pens, All Types	\$ 27,537.82
	Push Pins/Tacks	\$ 2,570.20
	Rulers	\$ 928.80
	Scissors	\$ 182,772.37
	Scratch Pads & Holders	\$ 211,398.31
	Stamp Pads/Ink/Accessories	\$ 3,483.56
	Staplers/Staples/Removers	\$ 50,020.70
	Tape	\$ 125,208.00
	Tape Dispensers	\$ 5,740.80
	Whiteboard Erasers/Markers	\$ 3,254.64
	CATEGORY SUBTOTAL	\$ 2,802,299.05
INDUSTRIAL SUPPLIES		
	Air Filters & Media, All Types	\$ 99,029.32
	Paint, Field Marking	\$ 33,730.60
	Safety Fences	\$ 4,959.06
	Rock Salt	\$ 136,470.52
	CATEGORY SUBTOTAL	\$ 274,189.50

	ITEM	FY2011 SALES
SAFETY PRODUCTS		
	Barrier Covers	\$ 9,928.20
	Drum Channelizers	\$ 859.00
	Ear Plugs	\$ 12,068.50
	Flashlights	\$ 4,576.64
	Glasses, Safety	\$ 14,794.68
	Hard Hats	\$ 64,281.07
	Lighting, Safety & Light Sticks	\$ 221,948.52
	Police Car Markings	\$ 63,073.80
	Traffic Cones & Barricades	\$ 802.60
	Vehicle Identification Graphics	\$ 14,523.25
	CATEGORY SUBTOTAL	\$ 406,856.26
FURNITURE & FIXTURES		
	Picnic Tables	\$ 188,127.20
	CATEGORY SUBTOTAL	\$ 188,127.20
CLOTHING/SEWN PRODUCTS		
	Badge Case	\$ 25,728.30
	Bags, Athletic	\$ 14,074.84
	Bandanas	\$ 2,040.00
	Belts	\$ 47,807.44
	Caps, All Types	\$ 149,661.95
	Coats & Jackets	\$ 1,300,681.68
	Coveralls, Disposable	\$ 8,253.05
	Fanny Packs	\$ 144.69
	Footwear, All Types (Except Safety)	\$ 1,984,047.55
	Pants & Jeans, All Types	\$ 635,975.43
	Patches	\$ 196,610.70
	Shirts, Golf/Polo	\$ 221,160.10
	Shirts, Other	\$ 135,973.47
	Shorts, All Types	\$ 51,587.13
	Socks	\$ 175,423.48
	Sweaters	\$ 144,212.00
	Sweatpants	\$ 78,693.81
	Sweatshirts	\$ 155,072.40
	Swimwear	\$ 40,557.03
	T-Shirts	\$ 232,396.66
	Underwear	\$ 92,012.08
	CATEGORY SUBTOTAL	\$ 5,692,113.79

NEW YORK

MISCELLANEOUS COMMODITIES		
	Coolers	\$ 1,742.94
	Firewood	\$ 103,266.35
	Power Cables	\$ 21,660.48
	CATEGORY SUBTOTAL	\$ 126,669.77
TOTAL FY2011 PRODUCT SALES		\$ 36,122,603.88
SERVICES		
SERVICES	SERVICE	FY2011 SALES
	Assembly	\$ 83,006.25
	Clerical Services	\$ 15,249,670.03
	Data Entry	\$ 840,927.74
	Document Destruction/Shredding	\$ 869,950.95
	Document Imaging	\$ 11,413,540.99
	Electronic Recycling	\$ 20,483.16
	Food Service	\$ 152,644.08
	Furniture Refurbishment/Upholstery	\$ 357,652.92
	Grounds Maintenance	\$ 4,853,599.70
	Inventory Control	\$ 351,244.18
	Janitorial, Non-Rest Area/Welcome Center	\$ 69,538,150.49
	Janitorial, Rest Area & Welcome Center	\$ 2,303,820.85
	Laundry Services	\$ 11,729,192.77
	Mailing/Collating/Sorting	\$ 5,954,061.57
	Messenger Service	\$ 3,349,172.15
	Sanitation	\$ 779,280.05
	Temporary Services	\$ 10,947,387.71
	Transcription	\$ 15,211.08
	Warehousing	\$ 27,222.31
TOTAL FY2011 SERVICES SALES		\$ 138,836,218.98
TOTAL FY2011 SALES		\$ 174,958,822.86

OHIO

OHIO

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

OHIO

Number of Service Contracts		269
Number of CRPs Eligible to Participate in Program		107
Number of CRPs Producing Products and/or Providing Services		74
Total Number of Persons with Disabilities Producing Products and/or Providing Services		2,791
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		1,544,071.42
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	12,422,726.53
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products	\$	8.05
Providing Services	\$	8.05
Number of Persons with Disabilities Placed in Competitive Employment		N/A

OHIO

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
HOSPITAL & INSTITUTIONAL CARE		
	Backboard, Disposable	\$ 259.93
	Bags, Laundry	\$ 154,768.90
	Golves, Disposable, Latex	\$ 38,694.90
	Kit, Drug Screening & Testing	\$ 22,892.80
	Kit, Neonatal Admission	\$ 3,155.23
	Kit, Sexual Assault	\$ 12,628.90
	Kit, Speciman	\$ 4,397.67
	Towels, Terrycloth	\$ 302,893.16
	CATEGORY SUBTOTAL	\$ 539,691.49
PERSONAL CARE ITEMS		
	Soaps & Dispensers	\$ 68,431.77
	CATEGORY SUBTOTAL	\$ 68,431.77
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Cleaner/Degreaser, Environmentally Safe	\$ 2,745.87
	Hose, Fire or Garden	\$ 723.25
	Kit, Multiple Plate Water Sample	\$ 4,860.00
	Mops/Mopheads/Handles	\$ 17,442.73
	Towels, Cloth	\$ 3,824.43
	CATEGORY SUBTOTAL	\$ 29,596.28

	ITEM		FY2011 SALES
OFFICE & SCHOOL			
	Chairmats	\$	7,884.97
	Frames, Picture & Document	\$	13,320.53
	Laser Printer Cartridges	\$	992,663.58
	Paper, Continuous Form	\$	636,966.10
	Pens, All Types	\$	17,584.34
	Plaques, All Types	\$	1,307.94
	CATEGORY SUBTOTAL	\$	1,669,727.46
INDUSTRIAL SUPPLIES			
	Stakes/Laths	\$	10,264.50
	Tape, All Types	\$	155,482.92
	CATEGORY SUBTOTAL	\$	165,747.42
SAFETY PRODUCTS			
	Signs, All Types	\$	17,393.91
	Vehicle Identification Graphics	\$	32,400.00
	Vests, Safety	\$	140,809.95
	CATEGORY SUBTOTAL	\$	190,603.86
CLOTHING/SEWN PRODUCTS			
	Uniforms	\$	146,497.83
	CATEGORY SUBTOTAL	\$	146,497.83
MISCELLANEOUS COMMODITIES			
	Screen Charge	\$	123,851.87
	CATEGORY SUBTOTAL	\$	123,851.87
TOTAL FY2011 PRODUCT SALES		\$	2,934,147.98

SERVICES		
SERVICES	SERVICE	FY2011 SALES
	Cabin Cleaning	\$ 98,169.15
	Carpet Cleaning	\$ 2,782.00
	Courtesy Officer/Greeter	\$ 27,531.56
	Data Entry	\$ 331,091.83
	Day Porter	\$ 21,957.48
	Document Destruction/Shredding	\$ 75,882.20
	Document Imaging	\$ 2,641,664.19
	Document Management	\$ 4,090.00
	Floor Maintenance	\$ 25,084.08
	Janitorial, All	\$ 24,555,327.03
	Landscaping	\$ 13,423.17
	Laundry Services	\$ 359,925.92
	Lawn Care	\$ 560,099.36
	Mailing/Collating/Sorting	\$ 51,396.06
	Mailroom	\$ 2,795.01
	Security	\$ 1,861,183.30
TOTAL FY2011 SERVICES SALES		\$ 30,632,402.34
TOTAL FY2011 SALES		\$ 33,566,550.32

OKLAHOMA

OKLAHOMA

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

OKLAHOMA

Number of Service Contracts		151
Number of CRPs Eligible to Participate in Program		52
Number of CRPs Producing Products and/or Providing Services		52
Total Number of Persons with Disabilities Producing Products and/or Providing Services		2,872
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		1,407,232.43
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	9,687,337.50
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products	\$	3.47
Providing Services	\$	5.62
Number of Persons with Disabilities Placed in Competitive Employment		659

OKLAHOMA

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
HOSPITAL & INSTITUTIONAL CARE		
	Adult Incontinent Briefs & Pads	\$ 535,701.75
	Adult Wet Wipes	\$ 28,094.50
	Cutlery, Plastic	\$ 61,706.12
	Gloves, Disposable, Latex	\$ 38,526.55
	Gloves, Examination	\$ 10,081.37
	Gloves, Nitrile	\$ 69,685.06
	Gloves, Vinyl	\$ 63,403.82
	Kit, First Aid and Refills	\$ 22,528.89
	Kit, Personal Care Hygiene/Refills	\$ 8,497.36
	Medical Products, Undefined	\$ 47,680.18
	Shower Curtains	\$ 320.00
	Styrofoam Cups	\$ 5,825.36
	CATEGORY SUBTOTAL	\$ 892,050.96
PERSONAL CARE ITEMS		
	Baby Oil	\$ 1,920.39
	Baby Powder	\$ 723.92
	Bergamot Products	\$ 533.26
	Body Wash	\$ 14,187.15
	Boxes, Personal Storage	\$ 2,504.79
	Condoms	\$ 97,592.50
	Denture Products	\$ 1,983.02
	Deodorant, Personal	\$ 34,069.22
	Diapers, Children's	\$ 45,310.00
	Disposable Razors	\$ 14,838.93
	Hair Brushes & Combs	\$ 4,695.83
	Instant Hand Sanitizer	\$ 841.03
	Lotions	\$ 7,512.17
	Mouthwash	\$ 1,527.64
	Sanitary Napkins	\$ 36,110.00
	Shampoo	\$ 19,629.11
	Shaving Cream	\$ 4,223.82
	Shower Shoes	\$ 3,576.68

OKLAHOMA

	ITEM	FY2011 SALES
PERSONAL CARE ITEMS		
	Soaps & Dispensers	\$ 48,268.61
	Tampons	\$ 5,750.00
	Toothbrushes	\$ 7,276.01
	Toothpaste	\$ 22,310.96
	CATEGORY SUBTOTAL	\$ 375,385.04
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Bags, Plastic Trash	\$ 2,780.00
	Brooms & Brushes	\$ 273.40
	Deodorizers	\$ 5,096.23
	Dishwashing Detergent	\$ 146.82
	Hose, Fire or Garden	\$ 2,398.38
	Laundry Detergent	\$ 8,000.00
	Mops/Mopheads/Handles	\$ 1,065.92
	Rags, Wiping	\$ 2,910.00
	Tissue, Facial	\$ 29,513.03
	Tissue, Toilet	\$ 860,388.50
	Toilet Rim Hangers	\$ 1,998.52
	Towels, Paper, All Types	\$ 479,841.97
	Urinal Blocks	\$ 999.26
	Urinal Screens	\$ 1,898.60
	Utility Wipes	\$ 546.54
	Wipes, Anti-Bacterial	\$ 4,806.45
	CATEGORY SUBTOTAL	\$ 1,402,663.62
FOOD & BEVERAGES		
	Beans	\$ 216,818.00
	Coffee & Tea	\$ 6,000.00
	Pasta	\$ 192,988.00
	Spices and Seasonings	\$ 171,207.00
	CATEGORY SUBTOTAL	\$ 587,013.00
OFFICE & SCHOOL		
	Award Items	\$ 61,529.87
	Batteries	\$ 2,352.32
	Binder, Clear Overlay	\$ 51,685.00

OKLAHOMA

	ITEM	FY2011 SALES
OFFICE & SCHOOL		
	Binder, Slant Ring	\$ 16,815.00
	Binder, 3-Ring	\$ 63,700.50
	Boxes, File	\$ 400.10
	Boxes, Storage	\$ 2,625.88
	CD's	\$ 17,936.70
	Calculators	\$ 116.91
	Cards, Business	\$ 2,010.00
	Chairmats	\$ 455.85
	Clipboards/Archfiles	\$ 24.96
	Clips, Binder, Paper & Clam	\$ 213.05
	Clocks, All Types	\$ 1,548.00
	Computer Keyboard Air Duster	\$ 293.40
	Correction Fluid	\$ 18,491.34
	Correction Tape	\$ 537.05
	Desk Accessories	\$ 225.88
	DVDs	\$ 26,868.39
	Fax Toner Cartridges	\$ 103,212.12
	Flag Tape	\$ 226.30
	Folders, All Types	\$ 31,570.15
	Frames, Picture & Document	\$ 20,636.50
	Glue Sticks	\$ 67.20
	Highlighters, All Types	\$ 35,637.00
	Index Dividers	\$ 995.40
	Inkjet Cartridges	\$ 302,269.64
	Jewel Case (CD and DVD)	\$ 17,957.85
	Labels, Address	\$ 5,814.96
	Markers, All Types	\$ 37,149.15
	Office Supplies, Undefined	\$ 2,766.17
	Pencil Sharpener	\$ 147.99
	Pencils, All Types	\$ 62,362.44
	Pens, All Types	\$ 231,837.00
	Plaques, All Types	\$ 1,406.80
	Post-It Notes	\$ 551.69
	Push Pins/Tacks	\$ 6.78
	Recycled Toner Cartridges	\$ 129,318.84
	Rubber Bands	\$ 16.00
	Rulers	\$ 685.95

	ITEM	FY2011 SALES
OFFICE & SCHOOL		
	Scissors	\$ 44.28
	Screen Printing	\$ 7,577.47
	Stamp Pads/Ink/Accessories	\$ 616.00
	Staplers/Staples/Removers	\$ 2,740.45
	Tape	\$ 2,420.12
	Tapes, Cassette	\$ 1,947.04
	Tapes, Digital	\$ 2,258.50
	Tapes, VHS	\$ 4,666.32
	Toner Cartridge, New	\$ 1,926,269.70
	Whiteboard Erasers	\$ 11,177.00
	Writing Pads	\$ 7,480.97
	CATEGORY SUBTOTAL	\$ 3,219,663.98
INDUSTRIAL SUPPLIES		
	Air Filters & Media, All Types	\$ 181,577.29
	Shrink Wrap	\$ 4,969.44
	Stakes/Laths	\$ 5,257.12
	CATEGORY SUBTOTAL	\$ 191,803.85
SAFETY PRODUCTS		
	Evidence Pail	\$ 11,737.92
	Flags, Safety	\$ 1,529.10
	Flares, Safety (LED)	\$ 147.90
	Glasses, Safety	\$ 26,222.61
	Gloves, Driver	\$ 14,760.00
	Gloves, Work	\$ 1,125.00
	T-Shirt, High Visibility	\$ 141,634.80
	Vests, Incident Command	\$ 1,200.00
	Vests, Safety	\$ 105,884.02
	Vests, Survey	\$ 3,100.00
	CATEGORY SUBTOTAL	\$ 307,341.35

	ITEM	FY2011 SALES
FURNITURE & FIXTURES		
	Chairs, All Types	\$ 23,050.85
	CATEGORY SUBTOTAL	\$ 23,050.85
CLOTHING/SEWN PRODUCTS		
	Bras	\$ 67,078.50
	Caps, All Types	\$ 1,526.40
	Shirts, Jersey	\$ 17,400.25
	Socks	\$ 65,102.32
	Sweatpants	\$ 2,570.30
	Sweatshirts	\$ 1,348.85
	Thermal Clothing	\$ 4,916.28
	Underwear	\$ 45,019.44
	CATEGORY SUBTOTAL	\$ 204,962.34
MISCELLANEOUS COMMODITIES		
	Advertising Specialities	\$ 95,392.38
	Promotional Products	\$ 241,182.19
	CATEGORY SUBTOTAL	\$ 336,574.57
TOTAL FY2011 PRODUCT SALES		\$ 7,540,509.56

SERVICES	SERVICE	FY2011 SALES
	Assembly	\$ 49,027.15
	City Park Clean-Up	\$ 24,750.00
	Document Destruction/Shredding	\$ 53,749.29
	Duplication Services (CDs and DVDs)	\$ 5,740.00
	Grounds Maintenance	\$ 6,080.00
	Janitorial, Non-Rest Area/Welcome Center	\$ 5,066,189.51
	Janitorial, Rest Area/Welcome Center	\$ 127,844.67
	Laundry Services	\$ 290,326.22
	Lawn Care Services	\$ 104,388.01
	Litter Pick-Up	\$ 904,594.75
	Mailing/Collating/Sorting	\$ 11,133.43
	Packaging	\$ 581.99
	Security	\$ 767,512.56
	Sewing	\$ 677.00
	Solid Waste Removal	\$ 263,400.51
	Temporary Services	\$ 10,324,515.91
TOTAL FY2011 SERVICES SALES		\$ 18,000,511.00
TOTAL FY2011 SALES		\$ 25,541,020.56

OREGON

OREGON

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

OREGON

Number of Service Contracts	505
Number of CRPs Eligible to Participate in Program	37
Number of CRPs Producing Products and/or Providing Services	35
Total Number of Persons with Disabilities Producing Products and/or Providing Services	4,521
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services	2,940,639.00
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	N/A
Average Hourly Wage Paid to Persons with Disabilities:	
Producing Products	N/A
Providing Services	N/A
Number of Persons with Disabilities Placed in Competitive Employment	N/A

OREGON

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
HOSPITAL & INSTITUTIONAL CARE		
	Kit, Drug Screening & Testing	\$ 12,848.04
	Kit, First Aid and Refills	\$ 238,582.32
	Kit, Inmate Intake	\$ 30,000.00
	Towels, Terrycloth	\$ 89,190.00
	CATEGORY SUBTOTAL	\$ 370,620.36
PERSONAL CARE ITEMS		
	Eyeglasses	\$ 222,826.92
	Soaps & Dispensers	\$ 135,420.84
	CATEGORY SUBTOTAL	\$ 358,247.76
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Bags, Plastic Trash	\$ 925,275.96
	CATEGORY SUBTOTAL	\$ 925,275.96
OFFICE & SCHOOL		
	Laser Printer Cartridges	\$ 98,730.00
	Name Badges	\$ 33,080.04
	Stamp Pads/Ink/Accessories	\$ 127,005.96
	CATEGORY SUBTOTAL	\$ 258,816.00
INDUSTRIAL SUPPLIES		
	Air Filters & Media, All Types	\$ 86,294.28
	CATEGORY SUBTOTAL	\$ 86,294.28

	ITEM	FY2011 SALES
SAFETY PRODUCTS		
	Vests, Safety	\$ 101,051.16
	CATEGORY SUBTOTAL	\$ 101,051.16
CLOTHING/SEWN PRODUCTS		
	Shorts, All Types	\$ 23,649.36
	CATEGORY SUBTOTAL	\$ 23,649.36
MISCELLANEOUS COMMODITIES		
	Firewood	\$ 29,825.04
	CATEGORY SUBTOTAL	\$ 29,825.04
TOTAL FY2011 PRODUCT SALES		\$ 2,153,779.92
SERVICES		
	SERVICE	FY2011 SALES
	Bridge Tending	\$ 231,696.00
	Courier	\$ 61,755.48
	Dishwashing	\$ 240,153.00
	Document Destruction/Shredding	\$ 1,047,579.96
	Document Imaging	\$ 105,666.84
	Document Storage	\$ 314,182.80
	Fulfillment	\$ 27,496.92
	Janitorial, Non-Rest Area/Welcome Center	\$ 26,118,882.00
	Janitorial, Rest Area & Welcome Center	\$ 350,592.36
	Landscaping	\$ 1,583,302.56
	Laundry Services	\$ 213,914.28
	Mailing/Collating/Sorting	\$ 489,139.20
	Recycling	\$ 382,113.24
	Security	\$ 3,379,321.68
	Temporary Services	\$ 5,299,014.24
TOTAL FY2011 SERVICES SALES		\$ 39,844,810.56
TOTAL FY2011 SALES		\$ 41,998,590.48

PENNSYLVANIA

PENNSYLVANIA

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA PENNSYLVANIA

Number of Service Contracts		166
Number of CRPs Eligible to Participate in Program		74
Number of CRPs Producing Products and/or Providing Services		66
Total Number of Persons with Disabilities Producing Products and/or Providing Services		1,407
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		1,095,973.46
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	7,460,831.47
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products	\$	6.81
Providing Services	\$	7.35
Number of Persons with Disabilities Placed in Competitive Employment		1,417

PENNSYLVANIA

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
HOSPITAL & INSTITUTIONAL CARE		
	Bags, Laundry	\$ 74,502.77
	Bedspreads	\$ 31,922.85
	Bibs	\$ 102,845.43
	Draperies	\$ 217,815.58
	Nightgowns	\$ 1,384.80
	Pillow Cases	\$ 17,279.46
	Pillows	\$ 13,587.42
	Sheets & Blankets	\$ 443,340.23
	Shower Curtains	\$ 25,894.88
	Sleepwear	\$ 18,044.56
	Towels, Dish	\$ 4,017.05
	Towels, Terrycloth	\$ 361,257.38
	Undefined Healthcare Products	\$ 22,686.55
	Washcloths	\$ 155,675.58
	Window Blinds	\$ 123,029.60
	Window Shades	\$ 203,542.57
	CATEGORY SUBTOTAL	\$ 1,816,826.71
PERSONAL CARE ITEMS		
	Back Supports	\$ 961.77
	Diapers, Children's	\$ 16,811.70
	CATEGORY SUBTOTAL	\$ 17,773.47

	ITEM	FY2011 SALES
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Bags, Plastic Trash	\$ 1,245,037.44
	Brooms & Brushes	\$ 235,038.01
	Cleaner, Other	\$ 373,244.30
	Mops/Mopheads/Handles	\$ 63,715.30
	Rags, Wiping	\$ 4,320.91
	Towels, Cloth	\$ 1,588.50
	Undefined Housekeeping Products	\$ 34,662.01
	Urinal Screens	\$ 2,507.46
	CATEGORY SUBTOTAL	\$ 1,960,113.93
FOOD & BEVERAGES		
	Kit, Food Service	\$ 82,889.22
	CATEGORY SUBTOTAL	\$ 82,889.22
OFFICE & SCHOOL		
	Boxes, File	\$ 91,726.20
	Bulletin Boards	\$ 9,718.41
	Computer Mouse Pads	\$ 2,667.49
	Erasable Markerboards	\$ 20,688.50
	Flash Drive	\$ 18,714.54
	Frames, Picture & Document	\$ 5,590.48
	Labels, Address	\$ 57,187.32
	Name Badges	\$ 1,560.63
	Office Supplies, Undefined	\$ 25,311.59
	Pens, All Types	\$ 271,912.76
	Plaques, All Types	\$ 5,161.22
	Recycled Toner Cartridges	\$ 774,197.97
	CATEGORY SUBTOTAL	\$ 1,284,437.11

	ITEM	FY2011 SALES
INDUSTRIAL SUPPLIES		
	Stakes/Laths	\$ 14,250.79
	Tools, Hand	\$ 61,758.52
	CATEGORY SUBTOTAL	\$ 76,009.31
SAFETY PRODUCTS		
	Arm & Leg Bands, Reflective	\$ 827.22
	Barricades	\$ 6,340.30
	Delineator Devices	\$ 800,296.22
	Flags, Safety	\$ 20,225.87
	Hard Hats	\$ 88,799.10
	Leg Guards	\$ 45,854.55
	Lighting, Safety & Light Sticks	\$ 12,837.29
	Signs, All Types	\$ 1,118,301.93
	Traffic Cones	\$ 1,017.80
	Tree Shelter	\$ 925.50
	Undefined Safety Products	\$ 23,118.69
	Vests, Safety	\$ 409,880.82
	Vests, Safety, Disposable	\$ 1,075.77
	Vests, Safety, Tear-Away	\$ 551.32
	CATEGORY SUBTOTAL	\$ 2,530,052.38
CLOTHING/SEWN PRODUCTS		
	Bags, Other	\$ 19,715.27
	Belts	\$ 1,520.52
	Caps, All Types	\$ 6,712.14
	Oven Mitts	\$ 2,692.70
	Rainwear	\$ 1,589.82
	Shirts, Golf/Polo	\$ 17,078.43
	Sweatshirts	\$ 428,411.95
	T-Shirts	\$ 455,096.16
	Undefined Clothing/Sewn Products	\$ 21,714.44
	CATEGORY SUBTOTAL	\$ 954,531.43
TOTAL FY2011 PRODUCT SALES		\$ 8,722,633.56

SERVICES	SERVICE	FY2011 SALES
	Call Center Operation	\$ 1,787,195.28
	Carpet Cleaning	\$ 22,125.90
	Carpet Installation	\$ 1,112,434.18
	Catering	\$ 34,708.60
	Data Entry	\$ 93,940.16
	Document Destruction/Shredding	\$ 101,176.74
	Facility Management	\$ 3,034,514.23
	Janitorial, Non-Rest Area/Welcome Center	\$ 4,340,615.40
	Janitorial, Rest Area & Welcome Center	\$ 4,802,681.87
	Lawn Care Services	\$ 90,810.82
	Mailing/Collating/Sorting	\$ 299,385.74
	Photo ID	\$ 14,569,344.34
	Refugee Resettlement	\$ 373,649.81
	Vending	\$ 122,212.82
TOTAL FY2011 SERVICES SALES		\$ 30,784,795.89
TOTAL FY2011 SALES		\$ 39,507,429.45

TENNESSEE

TENNESSEE

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

TENNESSEE

Number of Service Contracts	237
Number of CRPs Eligible to Participate in Program	N/A
Number of CRPs Producing Products and/or Providing Services	11
Total Number of Persons with Disabilities Producing Products and/or Providing Services	486
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services	387,901.00
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	N/A
Average Hourly Wage Paid to Persons with Disabilities:	
Producing Products	N/A
Providing Services	N/A
Number of Persons with Disabilities Placed in Competitive Employment	N/A

TENNESSEE

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
HOSPITAL & INSTITUTIONAL CARE		
	Adult Incontinent Briefs & Pads	\$ 337,321.71
	Adult Wet Wipes	\$ 116,172.40
	Kit, Drug Screening & Testing	\$ 464,626.65
	CATEGORY SUBTOTAL	\$ 918,120.76
PERSONAL CARE ITEMS		
	Disposable Razors	\$ 2,436.70
	Sanitary Napkins	\$ 1,280.24
	Tampons	\$ 3,167.76
	CATEGORY SUBTOTAL	\$ 6,884.70
FOOD & BEVERAGES		
	Coffee & Tea	\$ 191,096.00
	Drink Mixes, Powdered	\$ 111,463.96
	CATEGORY SUBTOTAL	\$ 302,559.96
OFFICE & SCHOOL		
	Paper, Continuous Form	\$ 1,767,317.77
	Paper, Continuous Form Carbon	\$ 465,345.55
	CATEGORY SUBTOTAL	\$ 2,232,663.32
TOTAL FY2011 PRODUCT SALES		\$ 3,460,228.74

SERVICES		
SERVICES	SERVICE	FY2011 SALES
	Day Porter	\$ 109,365.73
	Grounds Maintenance	\$ 305,929.36
	Janitorial, Non-Rest Area/Welcome Ce	\$ 2,905,526.87
	Janitorial, Rest Area & Welcome Cente	\$ 3,713,560.44
	Shrink Wrapping	\$ 2,935.35
	Storage & Inventory	\$ 30,458.20
TOTAL FY2011 SERVICES SALES		\$ 7,067,775.95
TOTAL FY2011 SALES		\$ 10,528,004.69

TEXAS

TEXAS

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

TEXAS

Number of Service Contracts		896
Number of CRPs Eligible to Participate in Program		124
Number of CRPs Producing Products and/or Providing Services		116
Total Number of Persons with Disabilities Producing Products and/or Providing Services		6,397
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		3,746,233.00
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	36,177,371.00
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products	\$	9.66
Providing Services	\$	9.66
Number of Persons with Disabilities Placed in Competitive Employment		3,027

TEXAS

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
AUTOMOTIVE PRODUCTS		
	Alarm, Back-Up	\$ 20,113.92
	Booster Cables	\$ 3,291.15
	CATEGORY SUBTOTAL	\$ 23,405.07
HOSPITAL & INSTITUTIONAL CARE		
	Adult Incontinent Briefs & Pads	\$ 929.34
	Bags, Laundry	\$ 12,000.00
	Fall Prevention Equipment	\$ 21,345.68
	Gloves, Disposable, Latex	\$ 2,992.84
	Gloves, Industrial	\$ 1,917.45
	Gloves, Nitrile	\$ 45,230.45
	Gloves, Plastic Food Service	\$ 836.46
	Gloves, Vinyl	\$ 26,897.55
	Kit, Drug Screening & Testing	\$ 139,813.86
	Kit, First Aid and Refills	\$ 9,326.00
	Kit, Urinal Screen	\$ 8,109.99
	Medical Products, Undefined	\$ 8,755.42
	Restraints	\$ 2,099.31
	Stools, Laboratory	\$ 1,104.60
	CATEGORY SUBTOTAL	\$ 281,358.95
PERSONAL CARE ITEMS		
	Back Supports	\$ 2,087.84
	Bandage, Elastic	\$ 1,842.00
	Disposable Razors	\$ 590.92
	Instant Hand Sanitizer	\$ 386,701.13
	Shampoo	\$ 66,003.65
	Soaps & Dispensers	\$ 1,032,914.20
	Sunscreen & Dispensers	\$ 15,034.54

	ITEM	FY2011 SALES
PERSONAL CARE ITEMS		
	Toothbrushes	\$ 332,475.90
	Wheelchairs & Parts/Scooters	\$ 12,477.47
	CATEGORY SUBTOTAL	\$ 1,850,127.65
JANITORIAL/HOUSEKEEPING AND GROUNDS		
	Ant Killer	\$ 4,868.24
	Bags, Plastic Trash	\$ 30,811.52
	Cleaner/Degreaser, Environmentally Safe	\$ 8,983.32
	Cleaner, Disinfectant	\$ 4,838.00
	Cleaner, Grille	\$ 730.50
	Cleaner, Other	\$ 10,088.74
	Cleaning Pads, Griddle	\$ 66,291.01
	Disinfectant, Pine Oil	\$ 43,980.62
	Dust Pans	\$ 1,378.80
	Floor Wax/Finish/Stripper	\$ 112,204.95
	Furniture Polish, Liquid	\$ 705.00
	Glass Cleaner	\$ 4,343.64
	Kit, Baseboard Scrubber	\$ 1,172.68
	Kit, Spill	\$ 798.46
	Laundry Detergent	\$ 65,413.88
	Litter Bags, Vinyl	\$ 374.72
	Litter Pick-Up Sticks	\$ 2,259.71
	Pads, Floor & Utility	\$ 154,176.73
	Portion Pac Cleaning Products	\$ 158,431.15
	Scrub Wipes	\$ 29,067.46
	Scrubbing Pad, Nylon	\$ 22,811.40
	Sponges/Scrubbers	\$ 2,883.63
	Tissue, Toilet	\$ 32,198.16
	Towels, 100% Muslin	\$ 36,645.12
	Towels, Paper, All Types	\$ 670,413.60
	Towlettes, Lens Cleaning	\$ 3,881.08
	Truck Wash	\$ 1,188.54
	Wipes, Industrial	\$ 321.99
	CATEGORY SUBTOTAL	\$ 1,471,262.65

	ITEM	FY2011 SALES
FOOD & BEVERAGES		
	Bagels	\$ 11,745.00
	Coffee & Tea	\$ 412,828.92
	Dessert, Snack	\$ 353,001.93
	Dips	\$ 193,028.64
	Drink Mixes, Powdered	\$ 175,718.37
	Food Sampler	\$ 190,011.59
	Fruits & Vegetables (Dried [Raisins])	\$ 1,028,227.68
	Sauces/Soups/Gravy	\$ 581,465.76
	Spices and Seasonings	\$ 964,631.19
	CATEGORY SUBTOTAL	\$ 3,910,659.08
OFFICE & SCHOOL		
	Award Items	\$ 343,530.84
	Batteries	\$ 45,690.00
	Binder, Award	\$ 5,518.80
	Binder, Clear Overlay	\$ 419,425.12
	Binder, Recycled	\$ 76,074.64
	Binder, Slant Ring	\$ 629.39
	Binder, 3-Ring	\$ 13,197.25
	Binder, Wide Back Plastic	\$ 6,351.26
	Boxes, Storage	\$ 771,939.79
	Bulletin Boards	\$ 51,513.87
	Cable Ties	\$ 3,547.56
	Calculators	\$ 9,985.00
	Calendars, All Types	\$ 56,102.00
	CD's	\$ 48,488.20
	Chairmats	\$ 211,572.34
	Clipboards/Archfiles	\$ 6,299.03
	Clips, Binder, Paper & Clam	\$ 12,221.28
	Compressed Air	\$ 17,544.00
	Clocks, All Types	\$ 54,807.50
	Computer Disks	\$ 72,074.92
	Computer Keyboard Air Duster	\$ 82,205.20
	Computer Mouse Pads	\$ 12,962.74
	Computer Wrist Rests	\$ 4,767.11
	Correction Fluid	\$ 91,846.10
	Covers, Recycled Pressboard	\$ 15,914.23
	Desk Accessories	\$ 17,815.47

	ITEM	FY2011 SALES
OFFICE & SCHOOL		
	DVDs	\$ 159,328.05
	Easel Pad	\$ 6,150.00
	Envelopes	\$ 299,381.79
	Erasable Markerboards	\$ 14,960.80
	Fax Toner Cartridges	\$ 22,856.71
	Flash Drive	\$ 100,690.51
	Folders, All Types	\$ 249,835.60
	Frames, Picture & Document	\$ 25,824.33
	Glue Sticks	\$ 3,821.00
	Highlighters, All Types	\$ 130,388.67
	ID Card Reel	\$ 9,513.32
	Index Cards	\$ 1,069.06
	Labels, Address	\$ 80,635.00
	Laminating Sheets	\$ 5,695.00
	Mailers/Mailing Tubes	\$ 17,018.22
	Markers, All Types	\$ 281,280.11
	Name Badges	\$ 46,319.15
	Neck Lanyard	\$ 1,504.25
	Paper, Carbon	\$ 15,578.56
	Paper, Continuous Form	\$ 384,338.07
	Paper, Copier	\$ 9,505,557.14
	Pencil Sharpener	\$ 1,870.00
	Pencils, All Types	\$ 187,520.08
	Pens, All Types	\$ 468,800.19
	Plaques, All Types	\$ 9,759.36
	Post-It Notes	\$ 102,147.00
	Power Strip/Surge Protector	\$ 12,898.00
	Privacy Shields	\$ 9,817.00
	Push Pins/Tacks	\$ 323.00
	Rubber Bands	\$ 2,442.00
	Rulers	\$ 898.00
	Scissors	\$ 3,340.00
	Sheet Protectors	\$ 40,739.74
	Shredder Oil	\$ 3,418.81
	Stamp Pads/Ink/Accessories	\$ 5,912.00
	Staplers/Staples/Removers	\$ 44,626.00
	Tape	\$ 46,991.00
	Toner Cartridge, New	\$ 1,216,887.63
	Undefined Office Supplies, Central Store Sales	\$ 50,200.07

	ITEM		FY2011 SALES
OFFICE & SCHOOL			
	VuRyte Workstation	\$	406.27
	Whiteboard Erasers/Markers	\$	1,465.24
	Writing Pads	\$	56,469.45
	CATEGORY SUBTOTAL	\$	16,080,699.82
INDUSTRIAL SUPPLIES			
	Air Filters & Media, All Types	\$	59,988.99
	Bags, Sand	\$	2,870.00
	Locks, Cable & Pad	\$	202,957.93
	Mailbox Post	\$	99,647.50
	Rock Sample Bag	\$	32,208.00
	ITEM		FY2011 SALES
INDUSTRIAL SUPPLIES			
	Stakes/Laths	\$	16,056.45
	Tape, Duct	\$	21,031.72
	Tape, Fiberglass	\$	22,994.92
	Tape, Undefined	\$	8,948.58
	CATEGORY SUBTOTAL	\$	466,704.09
SAFETY PRODUCTS			
	Caps, Reflective	\$	10,663.50
	Delineator Devices	\$	162,205.14
	Dust Masks	\$	31,562.49
	Ear Plugs	\$	23,322.60
	Flags, Safety	\$	17,605.05
	Flashlights	\$	11,010.42
	Glasses, Safety	\$	279,226.35
	Gloves, Work	\$	389,672.29
	Helmets, Protective	\$	115,340.39
	Jacket, Safety	\$	16,974.42
	Lighting, Safety & Light Sticks	\$	558,242.93
	Portable Signs & Stands	\$	19,947.20
	Reflective Sheeting	\$	134,124.00

	ITEM	FY2011 SALES
SAFETY PRODUCTS		
	Safety Baton, Traffic	\$ 1,089.95
	Shoes, Safety	\$ 655,876.51
	Signs, All Types	\$ 533,104.44
	Steel Toe Rubber Boots	\$ 54,645.30
	Target, Shooting	\$ 33,642.00
	Time Clock	\$ 80,905.93
	Tools	\$ 83,477.05
	Traction Footwear	\$ 2,531.84
	Trousers, Safety	\$ 25,191.87
	Vests, Safety	\$ 469,104.01
	Vests, Safety, Disposable	\$ 95.97
	Vests, Safety, Tear-Away	\$ 768.17
	CATEGORY SUBTOTAL	\$ 3,710,329.82
FURNITURE & FIXTURES		
	Bookshelves, All Types	\$ 1,125.00
	Chairs, All Types	\$ 316,190.81
	Desks and Workstations	\$ 7,640.79
	File Cabinets	\$ 481.37
	Tables/Credenzas/Hutches, All Types	\$ 96,868.83
	CATEGORY SUBTOTAL	\$ 422,306.80
CLOTHING/SEWN PRODUCTS		
	Bras	\$ 198,581.25
	Caps, All Types	\$ 30,217.12
	Coveralls, Disposable	\$ 333.76
	Rainwear	\$ 29,100.63
	Shoes, Ladies	\$ 46,509.12
	Underwear	\$ 114,798.72
	CATEGORY SUBTOTAL	\$ 419,540.60
MISCELLANEOUS COMMODITIES		
	Coolers	\$ 105,523.32
	Motivational Art	\$ 3,018.51
	Photographic Film Enlargements	\$ 5,354.05
	CATEGORY SUBTOTAL	\$ 113,895.88
TOTAL FY2011 PRODUCT SALES		\$ 28,750,290.41

SERVICES		
SERVICES	SERVICE	FY2011 SALES
	Air Filter Replacement	\$ 181,368.20
	Bat Guano Removal	\$ 21,297.78
	Bridge Tending	\$ 12,960.00
	Bus Cleaning	\$ 187,107.52
	Carpet Cleaning	\$ 3,130.00
	Commercial Services	\$ 525,733.81
	Delineator Installation & Repair	\$ 267,038.00
	Document Destruction/Shredding	\$ 570,219.42
	Drain Inlet Cleaning	\$ 63,782.00
	Furniture Refurbishment/Upholstery	\$ 5,036.21
	Graffiti Removal	\$ 15,769.24
	Grounds Maintenance	\$ 9,533,925.63
	Guard Rail Repair	\$ 695,362.87
	Interior Plant Care	\$ 9,225.80
	Janitorial, Non-Rest Area/Welcome Center	\$ 15,191,173.06
	Janitorial, Rest Area & Welcome Center	\$ 4,200,338.67
	Laundry Services	\$ 169,651.59
	Litter Pick-Up	\$ 16,293,319.19
	Mailroom	\$ 1,303,927.90
	Moving Services	\$ 37,418.39
	Mowing, Roadside	\$ 1,240,897.34
	Photocopying	\$ 2,500.00
	Picnic Area Maintenance	\$ 2,340,058.94
	Professional Services	\$ 1,125,940.26
	Recycling	\$ 38,373.24
	Service Station Attendant	\$ 21,267.96
	Switchboard Services	\$ 236,758.70
	Technical Assistance	\$ 52,122.62
	Temporary Services	\$ 37,290,601.75
	Tire Debris Pick-Up	\$ 198,777.45
	Trailer Repair	\$ 33,421.70
	Tree Trimming/Pruning	\$ 306,514.92
	Vehicle Maintenance	\$ 5,939.18
	Water Meter Box Installation	\$ 699,810.00
TOTAL FY2011 SERVICES SALES		\$ 92,880,769.34
TOTAL FY2011 SALES		\$ 121,631,059.75

UTAH

UTAH

SUPRA SURVEY OF STATE USE PROGRAMS

2011 EMPLOYMENT DATA

UTAH

Number of Service Contracts		23
Number of CRPs Eligible to Participate in Program		12
Number of CRPs Producing Products and/or Providing Services		8
Total Number of Persons with Disabilities Producing Products and/or Providing Services		222
Total Hours Persons with Disabilities Employed Producing Products and/or Providing Services		70,626.00
Total Wages Paid to Persons with Disabilities Producing Products and/or Providing Services	\$	400,286.00
Average Hourly Wage Paid to Persons with Disabilities:		
Producing Products		N/A
Providing Services	\$	5.67
Number of Persons with Disabilities Placed in Competitive Employment		N/A

UTAH

PRODUCTS

CATEGORY	ITEM	FY2011 SALES
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TOTAL FY2011 PRODUCT SALES		\$ -
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SERVICES	SERVICE	FY2011 SALES
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	Document Destruction/Shredding	\$ 144,000.00
	Grounds Maintenance	\$ 45,500.00
	Janitorial, Non-Rest Area/Welcome Center	\$ 859,121.00
	Laundry Services	\$ 108,000.00
	Professional Services	\$ 24,000.00

TOTAL FY2011 SERVICES SALES		\$ 1,180,621.00
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TOTAL FY2011 SALES		\$ 1,180,621.00
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